



Affiliate Directory

Categories

Accounting Pg. 3

Agricultural Lending. Pg. 5

Attorneys Pg. 6

BOLI Administration Pg. 11

Check Printing/Imaging Pg. 12

Commercial Loan Brokerage. Pg. 13

Compliance & Risk Management Pg. 14

Construction Inspection Services. Pg. 16

Consulting. Pg. 17

Contract Negotiation Pg. 20

Correspondant Banking. Pg. 21

Data Analytics/Management/Processing. Pg. 23

Design/Build Consulting. Pg. 24

Electronic Banking Services. Pg. 25

Equipment & Supplies Pg. 26

Executive Placement & Search Firms Pg. 27

Financial Services & Products Pg. 28

Housing Finance Agencies Pg. 33

Human Resources Pg. 34

Information Technology Services Pg. 36

Insurance Pg. 38

Investment Banking Pg. 42

Investment Brokers & Dealers Pg. 44

Management Consulting Pg. 45

Marketing & Advertising Services. Pg. 46

Merchant Services & Card Providers Pg. 48

Mortgage Bankers, Brokers & Services Pg. 49

Non-Bank Lenders. Pg. 50

Payroll/Plan Administration. Pg. 51

Pension/Retirement Pg. 52

Real Estate Services. Pg. 53

Security (Physical & Cyber). Pg. 54

Special Financial Institutions Pg. 55

Title Insurance Pg. 56

Trade Association. Pg. 57

Training. Pg. 58

Wellness Pg. 59

Brown Edwards

Accounting

Jason Ross, *Partner*

O: (540) 443-3606

E: jross@becpas.com

Mailing Address:

1715 Pratt Dr Ste 2700

Blacksburg, VA 24060-6387

Brown Edwards has extensive experience providing traditional public accounting services including external audit, tax preparation and consulting, mergers and acquisitions along with Sarbanes-Oxley 404 documentation and testing to financial institution clients. With a firm-wide staff of more than 350 professionals, our firm is one of the largest independent CPA firms in the region and is listed as a Top 100 firm in the US. At Brown Edwards, your success is our focus.

CEIS Review, Inc.

Accounting, Compliance & Risk Consultants, Consulting

Susan Lima, *Director of Office & Administration*

O: (646) 756-1011

E: slima@ceisreview.com

Mailing Address:

75 Broad St Ste 820

New York, NY 10004-3210

The CEIS Review mission is to be the preeminent provider of independent outsourced loan review, loan portfolio stress testing, ALLL methodology validation or refinement, as well as being a provider of related commercial credit management techniques to financial institutions worldwide. Our commitment is to commercial banks, savings banks, credit unions, foreign branches and agencies, multinational organizations and other firms requiring a third party assessment of loan portfolio quality and process. Our commitment to excellence includes delivering clear & concise reporting, utilizing cutting edge credit and portfolio management techniques, maintaining an objective viewpoint, providing adequate flexibility to clients needs and consistently staying ahead of emerging industry and regulatory matters.

Crowe

Accounting

Eve Rogers, *Audit Partner*

O: (404) 442-1634 M: (317) 698-3355

E: eve.rogers@crowe.com

Mailing Address:

3388 Peachtree Road, NE

Atlanta, GA 30326-1120

Crowe LLP is a public accounting, consulting and technology firm with offices around the world. Crowe uses its deep industry expertise to provide audit services to public and private entities. The firm and its subsidiaries also help clients make smart decisions that lead to lasting value with its tax, advisory and consulting services. Crowe is recognized by many organizations as one of the best places to work in the U.S. As an independent member of Crowe Global, one of the largest global accounting networks in the world, Crowe serves clients worldwide. The network consists of more than 200 independent accounting and advisory services firms in more than 130 countries around the world.

Dixon Hughes Goodman LLP

Accounting, Compliance & Risk Consultants

Jenny Cavnar, *Senior Manager, Marketing*

O: (704) 367-5945

E: jenny.cavnar@dhgllp.com

Mailing Address:

4350 Congress St Ste 900

Charlotte, NC 28209-4858

DHG Financial Services professionals provide in-depth industry knowledge and a wide range of advisory, assurance and tax services to address issues facing the industry in today's challenging environment. With more than 2,000 people across the United States, Dixon Hughes Goodman ranks among the nation's top 20 public accounting firms.

Elliott Davis, LLC

Accounting, Compliance & Risk Consultants, Consulting, Information Technology Services

Josh White, *Shareholder*

O: (919) 987-2760

E: josh.white@elliottdavis.com

Mailing Address:

5410 Trinity Road, Suite 320

Raleigh, NC 27607

Elliott Davis is a business solutions firm providing services to over 200 regional and community banks across the United States. Their team of more than 90 professionals dedicated to the banking industry serves both public and private banks with audit, tax, advisory, and consulting services. Those consulting and advisory services, including internal audit, compliance reviews, BSA/AML, information technology/cyber security, SOX/FDICIA assistance, loan reviews and credit services, model validations, due diligence, process improvement assessments and plans, organizational consulting, compensation plan consulting and SOC reporting, among others. For more information, visit their website at www.elliottdavis.com.

Mauldin & Jenkins, LLC

Accounting, Consulting, Information Technology Services

Kris Trainor, *Partner*

O: (770) 541-5446 | M: (404) 925-0855

E: ktrainor@mjcpa.com | F: (770) 980-4182

Mailing Address:

200 Galleria Parkway, SE, Suite 1700

Atlanta, GA 30339

We have proudly served the banking industry in the Southeast for over 100 years. Mauldin & Jenkins provides traditional audit, internal audit, loan review, tax, compliance, information technology and various other consulting services to approximately 175 financial institutions.

Paymerang

Accounting

Christopher Carlton, *Account Executive*

O: (804) 346-7915

E: ccarlton@paymerang.com

Mailing Address:

7401 Beaufont Springs Drive, Suite 300

Richmond, VA 23225

Paymerang's award-winning electronic payables solution provides a simple, secure and profitable way to automate payments. Paymerang does all the work—from vendor enablement to payment processing and transaction reconciliation—saving clients hundreds of hours each year and reducing fraud risk. In addition to the significant efficiency and security gains, clients enjoy Paymerang's lucrative cash back rebates.

Wipfli

Accounting

Patrick Tuley, *Partner, CPA*

O: (404) 420-5670 | M: (404) 729-4761

E: ptuley@pkm.com

Mailing Address:

235 Peachtree Street

Atlanta, GA 30303

At Wipfli, we create positive impact and lifetime relationships by leading and working with an outward mindset. We are a national leader serving community financial institutions throughout the country in all facets of accounting and related professional services, bringing Expertise, Trust and Value. Our goal is to help your organization succeed by providing constant communication, value-driven consultation and education.

AgCarolina Farm Credit

Agricultural Lending

David Corum, *President & CEO*

O: (919) 250-9500 | F: (919) 231-8475

E: dcorum@agcarolina.com

Mailing Address:

4000 Poole Road

Raleigh, NC 27610

AgCarolina Farm Credit is a farmer owned financial cooperative with headquarters in Raleigh. They are the leading provider of credit to farmers in central and eastern North Carolina. AgCarolina Farm Credit has over \$1.4 billion in loans and commitments outstanding to nearly 3,300 North Carolina farmers. Loans are made to finance land, homes, farm buildings, operating expenses, livestock and equipment, as well as other purposes. Credit life insurance, appraisal services, and leasing are also available through AgCarolina Farm Credit. Branch locations are in Ahoskie, Elizabeth City, Greenville, Halifax, La Grange, Louisburg, New Bern, Raleigh, Rocky Mount, Smithfield, Swan Quarter, and Williamston.

Cape Fear Farm Credit

Agricultural Lending

Courtney Stewart, *Director of Risk Management*

O: (910) 323-9188

E: cstewart@capefearfarmcredit.com

Mailing Address:

PO Box 2405

Fayetteville, NC 28302-2405

We service the credit needs of part and full-time farmers, as well as the mortgage credit needs of rural homeowners. Cape Fear Farm Credit is part of the national Farm Credit System, we are locally owned by our customer-owners. As we work together, we help our members achieve their goals and dreams, while strengthening our communities.

Carolina Farm Credit

Agricultural Lending

Vance Dalton, *President & Chief Executive Officer*

O: (704) 873-0276 | F: (704) 873-6900

E: vance.dalton@carolinafarmcredit.com

Mailing Address:

PO Box 1827

Statesville, NC 28687-1827

Carolina Farm Credit is an agricultural lending cooperative based in Statesville, NC. It has 30 branch offices that support the farmers and rural communities in the western 54 counties of North Carolina.

Alston & Bird LLP

Attorneys

Matthew McGuire, Partner

O: (919) 862-2279 | M: (919) 345-7470

E: matt.mcguire@alston.com | F: (919) 862-2579

Mailing Address:

555 Fayetteville St Ste 600

Raleigh, NC 27601-3030

Alston & Bird is an international, full-service law firm that represents banks and financial services companies in a wide variety of transactional, regulatory, and litigation matters. Our client range from small start-ups to some of the largest financial institutions in the world.

Arnold & Porter Kaye Scholer LLP

Attorneys

Kevin Toomey, Associate

O: (202) 942-5874

E: kevin.toomey@apks.com

Mailing Address:

601 Massachusetts Ave NW

Washington, DC 20001-5369

The Arnold & Porter Financial Services practice group of more than 70 lawyers provides financial institution clients with comprehensive regulatory, litigation, legislative, and transactional services. The practice group handles complex regulatory and transactional issues, represents clients in legislative matters (including Congressional hearings and investigations), and litigates cases involving the financial services industry at the administrative level and in the state and federal courts, including the US Supreme Court.

Bell, Davis & Pitt, P.A.

Attorneys

Stephen Poe, Director

O: (336) 714-4107

E: spoe@belldavispitt.com | F: (336) 748-5890

Mailing Address:

100 N. Cherry Street, Suite 600

Winston-Salem, NC 27101

Bell, Davis & Pitt, P.A. is a full-service law firm with deep experience in the banking and financial services industry. We are available to assist in all aspects of commercial and consumer banking, including regulatory compliance, transactional documentation, special asset resolution, litigation and bankruptcy.

Brooks, Pierce, McLendon, Humphrey & Leonard, LLP

Attorneys

Bob Singer, Partner

O: (336) 271-3123 | M: (336) 707-2986

E: rsinger@brookspierce.com | F: (336) 232-9123

Mailing Address:

PO Box 26000

Greensboro, NC 27420

Brooks Pierce is business law firm that provides creative solutions for the significant and complex dealings of our clients on a regional, national, and international level. The firm is directly involved with the legal developments impacting the financial services industry in North Carolina. Services include: general banking law, corporate transactions, creditor's rights, regulatory compliance, and real estate.

Hutchens Law Firm

Attorneys

Terry Hutchens, *Managing Partner*

O: (910) 864-6888

E: terry.hutchens@hskplaw.com | F: (910) 487-4250

Mailing Address:

PO Box 2505

Fayetteville, NC 28302

At Hutchens Law Firm, we're known for our experience in Business Law, Default Servicing/Creditors' Rights, Litigation, Real Estate Law, Family Law, & more. We call what we do HIGH PERFORMANCE LAW™. Everything we do for our clients is done with Ethics, Integrity, and Hard Work. We've been driven by this instinct for nearly four decades because we recognize it's what our clients expect and deserve. We never forget that the outcome of every case we handle is a measurement of our skills and abilities. Our attorneys bring the full force of our court-tested skills and experience, our knowledge of the law, and a persistence to bear on every case we accept and every client we serve. We are tenacious, searching to leave no option unexplored that may benefit our clients, but we also have a reputation for fairness and professionalism. That is the greatest measure of our success.

Kaufman & Canoles, P.C.

Attorneys

Frank Hirsch, *Of Counsel*

O: (984) 222-8100 | F: (888) 260-9092

E: fahirsch@kaufcan.com

Mailing Address:

4350 Lassister at North Hills Avenue, Ste 240

Raleigh, NC 27609

Virginia-based Kaufman & Canoles recently opened an office in Raleigh, its first in North Carolina. The Raleigh office is being directed by Frank Hirsch, former general counsel at Centura Bank. Frank, a longstanding board member of the UNC Law School Institute of Banking, specializes in financial services litigation, enforcement acts and examinations.

Kilpatrick Townsend & Stockton LLP

Attorneys

Gary Bronstein, *Partner*

O: (202) 508-5800 | F: (202) 204-5615

E: gbronstein@kilpatricktownsend.com

Mailing Address:

607 14th St NW Ste 900

Washington, DC 20005-2019

With lawyers advising clients across a broad range of regulatory, transactional, litigation, and intellectual property practice areas, Kilpatrick Townsend is uniquely qualified to advise clients across the broad spectrum of the financial services industry. Kilpatrick Townsend's financial institutions lawyers have more than four decades of experience counseling banks on a wide variety of matters, including mergers and acquisitions, securities, corporate governance, executive compensation and employee benefits, and regulatory and compliance. We have built a national reputation to delivering innovative solutions to our clients and have been recognized by top publications, including American Banker and SNL.

Luse Gorman, PC

Attorneys

Thomas Hutton, *Partner*

O: (202) 274-2027 | M: (202) 253-4200

E: thutton@luselaw.com | F: (202) 362-2902

Mailing Address:

5335 Wisconsin Avenue, Suite 780

Washington, DC 20015

Luse Gorman, PC is a law firm located in Washington, DC that represents community banks across the nation, including in North Carolina. Our practice includes representing clients on corporate and securities, compensation and benefits, and regulatory matters.

Moore & Van Allen, PLLC

Attorneys

Mark Adcock, *Member*

O: (704) 331-1055

E: markadcock@mvalaw.com | F: (704) 378-2055

Mailing Address:

100 N Tryon St Fl 47

Charlotte, NC 28202-4000

Moore & Van Allen's Financial Services group provides leading national lenders and investors sophisticated, market-savvy counsel coupled with attentive, personal service at highly competitive rates. Our team of over 80 attorneys represents lenders of all types in financings for a broad range of transaction structures including syndicated lending, mezzanine finance, real-estate lending, project and equipment finance, subscription finance, asset-based lending and structured finance. Our attorneys create value for our clients through market knowledge, carefully nuanced counsel and a strong work ethic.

Nelson Mullins Riley Scarborough, LLC

Attorneys

Brian Atkinson, *Partner*

O: (704) 417-3039 | M: (704) 953-4408

E: bt.atkinson@nelsonmullins.com

Mailing Address:

301 S College St Fl 23

Charlotte, NC 28202-6000

Nelson Mullins has built a true multi-state, multi-disciplinary practice group focused on business-oriented solutions for banks and other financial services clients. Whether you are seeking to make an acquisition, go public or private, raise capital, address enforcement, licensing, operational, or other regulatory issues, develop new products or business strategies, adopt or update corporate governance policies or procedures, manage conflicts of interest, related party transactions, executive compensation matters, shareholder issues, or internal investigations, our team can guide you step-by-step in North Carolina and other states.

Parker Poe Adams & Bernstein LLP

Attorneys

Scott Shail, *Partner*

O: (704) 335-9086 | M: (704) 609-1490

E: scottshail@parkerpoe.com | F: (704) 334-4706

Mailing Address:

401 South Tryon Street, Suite 3000

Charlotte, NC 28202

Parker Poe provides value to financial institutions with effective, efficient legal counsel for structuring, negotiating, and closing of a wide range of loans and other financial transactions as well as representing financial institutions in bankruptcy and other enforcement proceedings. By working with international, national, and regional financial institutions on a wide range of transactional, enforcement, tax, and litigation matters, Parker Poe attorneys bring a deep understanding of the financial services industry and a problem-solving approach to meeting our clients' needs. For more, visit ParkerPoe.com/industries/financial-services.

Silver, Freedman, Taff & Tiernan LLP

Attorneys

Martin Meyrowitz, *Attorney at Law*

O: (202) 295-4527

E: mey@sftlaw.com

Mailing Address:

3299 K St NW Ste 100

Washington, DC 20007-4444

Silver, Freedman, Taff & Tiernan LLP, is a preeminent legal services provider based in Washington, DC. We act as special counsel to private and public companies nationwide, with a special focus on the financial services sector, including commercial banks, savings institutions, trust companies, credit unions and private equity firms, in connection with a full spectrum of regulatory and corporate matters. We are the leading advisor to credit unions on charter choice alternatives.

Smith Debnam Narron Drake Saintsing & Myers, LLP

Attorneys

Caren Enloe, *Partner*

O: (919) 250-2125 | M: (919) 810-4420

E: cenloe@smithdebnamlaw.com | F: (919) 250-2124

Mailing Address:

PO Box 176010

Raleigh, NC 27619-6010

Smith Debnam is a mid-size law firm with offices in Raleigh, NC and Charleston, SC. A full service law firm, Smith Debnam has robust banking, business and consumer finance practices which routinely provide the banking industry with both transaction and litigation services. Our specific areas of practice include: commercial real estate, tax, commercial and residential foreclosure, and consumer finance compliance and litigation.

Smith, Anderson, Blount, Dorsett, Mitchell & Jernigan, L.L.P.

Attorneys

Geoffrey Adams, *Partner*

O: (919) 821-6738

E: gadams@smithlaw.com | F: (919) 821-6800

Mailing Address:

PO Box 2611

Raleigh, NC 27602

Founded in 1912, Smith Anderson has grown to become the largest business and litigation law firm headquartered in the world-renowned Research Triangle region and one of the largest in North Carolina. We provide a full range of legal services to a diverse and dynamic group of regional, national and international companies. Over time, our core principles have remained unchanged. We remain personally dedicated to the success, prosperity and betterment of our clients and the communities we serve.

Ward and Smith, P.A.

Attorneys

William Lathan, *Attorney at Law*

O: (252) 672-5458 | M: (252) 671-1934

E: wrl@wardandsmith.com | F: (252) 672-5477

Mailing Address:

P. O. Box 867

New Bern, NC 28563

Ward and Smith, P.A. is a full-service law firm with more than 90 attorneys working as a team from five offices, from the coast to the mountains of North Carolina. We currently represent a number of community banks and bank holding companies, as well as larger regional multistate banks and holding companies. We represent our clients before state and federal banking and securities regulatory agencies and assist with matters such as the formation, regulation, and operation of banks and bank holding companies; securities offerings and reporting; mergers and acquisitions; and corporate governance matters pertaining to publicly-held companies.

Williams Mullen

Attorneys

Camden Webb, *Partner*

O: (919) 981-4021 | M: (919) 622-1129

E: crwebb@williamsmullen.com

Mailing Address:

301 Fayetteville Street Suite 1700

Raleigh, NC 27601

William Mullen's Banking and Financial Services Industry Service Group represents the complete spectrum of financial institutions — from international and national financial organizations to non-regulated lenders to community banks. From our start over 100 years ago to today, we have represented the banking industry and proudly still do so today. We understand this industry's unique and complex needs and relationships.

Wyrick Robbins Yates & Ponton LLP

Attorneys

Todd Eveson, *Attorney*

O: (919) 781-4000 | M: (919) 412-2742

E: teveson@wyrick.com | F: (919) 781-4865

Mailing Address:

4101 Lake Boone Trl Ste 300

Raleigh, NC 27607-7525

Wyrick Robbins is a full service law firm, based in Raleigh, with a dedicated Banking & Financial Institutions practice. The firm has extensive experience with bank regulatory matters and applications, M&A, capital transactions, executive compensation and regulatory enforcement actions. Complimentary practice areas include commercial real estate, employment law, data privacy & information security, litigation, fintech, trademarks and tax.

Pentegra Retirement Services

BOLI Administration, Insurance, Pension/Retirement

Fabrizio D’Uva, *Regional Director - BOLI & Non Qualified Benefits*

O: (914) 607-6855 | M: (609) 977-5891
E: fabrizio.duva@pentegra.com

4 Jeffrey Ln
Trenton, NJ 08619-1163



Founded by the Federal Home Loan Bank System in 1943, today Pentegra is the retirement plan provider of choice for community banks nationwide, with more than 1,200 bank retirement plans and nearly \$15 billion in plan assets under management. Pentegra offers more than 75 years of industry knowledge and insights in developing bank retirement plan solutions designed to attract, retain and reward the talent needed to ensure your bank’s success and drive more successful retirement plan outcomes for your employees.

Hunt Financial Group

BOLI Administration, Human Resources

Tim Hunt, *Partner*

O: (704) 906-4728
E: thunt@huntfinancialgroup.net | F: (866) 467-5260

Mailing Address:

4810 Ashley Park Ln Apt 1419
Charlotte, NC 28210-3882

Hunt Financial Group’s mission is to provide our clients with a sound financial strategy to attract, retain, and acknowledge the individuals that are key to the bank’s success. We want to help you develop, implement, and monitor a strategy that’s designed to address your individual situation.

Newcleus, LLC

BOLI Administration, Financial Services & Products, Insurance

Daniel Barbaree, *President*

O: (267) 352-9227
E: dbarbaree@newcleus.com

Mailing Address:

411 S State St Fl 3
Newtown, PA 18940-1990

Newcleus is a leader in financial advisory services, providing executive deferred compensation for institutions nationwide. Our uniquely dedicated divisions specialize in compensation and banks, and consist of advisors who demonstrate extensive knowledge of their respective markets. Our online client portal, proprietary strategy options and succession plans ensure empower you unlike any other firm, streamlining plan executions and ongoing management. We add income to your bottom line, allowing you to fund programs that secure the talent essential to your organization’s success.

The Fulcrum Group International, Inc.

Check Printing/Imaging, Contract Negotiation

Rick Beasley, *Principal*

O: (770) 813-0809 | M: (678) 491-6469

E: rick@thefulcrumgroupintl.com | F: (770) 813-9087

Mailing Address:

2155 Wood Falls Dr

Cumming, GA 30041-7894



For 20 years, Fulcrum has been the leading consulting firm specializing in the review, analysis, renegotiation or bidding of bank check printing contracts. Our customers include some of the largest banks in the world, regional banks and community banks. Our process is totally risk free! If we don't save the bank money, we have no fee, in fact we are presently offering a 40% discount. We can also perform all of our processes without having to be in a face to face environment.

Harland Clarke

Check Printing/Imaging, Marketing & Advertising Services

Christine Ahlgren, *Director, Strategic Alliances*

M: (678) 500-5330

E: christine.ahlgren@harlandclarke.com

Harland Clarke is a leading provider of customer engagement solutions that help connect businesses and people how, when, and where it matters. The company offers payment tools such as checks and cards; and marketing services such as deposit and loan acquisition programs, digital marketing, performance analytics and promotional products for businesses. It deploys these customer engagement solutions holistically, across print, phone, and digital channels, ensuring that the customers of its world-class client base enjoy a consistently superior experience.

Harland Clarke serves more than 43 million consumers and 6 million small and medium sized businesses per year through its relationships with more than 6,240 of the nation's leading financial institutions, large retailers, affiliate marketing companies and accounting software providers.

Strategic Solutions Consulting Group

Commercial Loan Brokerage, Construction Inspection Services

Raymond Rock, *Managing Member*

M: (919) 337-3250

E: raroc73@yahoo.com | F: (919) 573-9354

Mailing Address:

4080 Barrett Dr

Raleigh, NC 27609-6631

Formed in 2008 to help commercial loan clients negotiate with the banks that were kicking them out, Strategic Solutions Consulting Group offers commercial lending options for small business and commercial clients throughout North Carolina. Additionally, Strategic Solutions Consulting Group offers commercial and mortgage banks third-party construction inspection services throughout North Carolina and parts of Virginia, South Carolina, and Tennessee.

CRA Partners

Compliance & Risk Consultants

Shea Gabrielleschi, *Vice President*

O: (901) 529-4773 | M: (901) 831-4138

E: shea.gabrielleschi@shcpfoundation.org

Mailing Address:

5100 Poplar Avenue, Suite 711

Memphis, TN 38137



CRA Partners is a compliance solution you can feel good about. Since our inception in 2000, we have helped banks earn meaningful CRA credit for ensuring safe senior living environments through our turnkey crime prevention program, Senior Crimestoppers. Funded exclusively by the banking industry and endorsed by the ICBA and over 30 state bankers' associations, Senior Crimestoppers protects low- to moderate-income seniors living in senior housing facilities, HUD communities and state veterans homes from theft, abuse and neglect.

DataVerify Flood Services

Compliance & Risk Consultants, Real Estate Services

Teri Sizemore, *National Sales Executive*

O: (419) 660-8589

E: teri.sizemore@fzds.com

Mailing Address:

2727 Ridge Rd

Norwalk, OH 44857-9158



FZDS provides speedy and accurate Flood Zone Determinations with Life-of-Loan tracking to help bankers with National Flood Insurance Program (NFIP) compliance requirements. Due to the passage of the Homeowner Flood Insurance Affordability Act 2014 (HFIAA), lenders have an increased awareness and focus on the need to be in compliance with Flood Act regulations. Now more than ever it's important for lenders to have a Flood Zone Determination provider that can partner with them as a compliance expert. Combining superior service and over half a century of expertise and certified by the National Flood Determination Association, FZDS is dedicated to providing the most comprehensive flood compliance options available. FZDS also offers instant data retrieval via interfaces within most loan origination software, online, or through email notification, and has created cutting edge advancements in flood technology to achieve unparalleled accuracy and quick turn times. Census Tract/HMDA data is available on all Flood Zone Determinations, as well as a Mapcopy product with aerial imagery to show all flood zones on or near the property.

Abrigo

Compliance & Risk Consultants

Libby Sharman, *VP Marketing*

O: 866.603.7027 x 2691

E: libby.sharman@abrigo.com

Mailing Address:

5444 Wade Park Blvd.

Raleigh, NC 27607

Abrigo is a technology and services provider for community banks, helping institutions grow the loan portfolio while mitigating risk. Community bank leaders rely on Abrigo for CECL compliance, PPP automation, end to end origination, and risk management.

Capco

Compliance & Risk Consultants

Alice Judd, *Managing Principal-Mid-Atlantic*

M: (410) 800-8571

E: alice.judd@capco.com

Mailing Address:

401 Edin Garth

Severna Park, MD 21146-1687

Capco is a global management consultancy with a focus in financial services. Capco RISC provides industry leading risk, information security and compliance consulting and managed services tailored specifically to an institution's size and needs. These solutions are delivered by subject-matter experts – former regulators, attorneys, and risk and compliance officers. Capco covers all aspects of risk, including risk assessments, compliance program development and optimization, mortgage QC, BSA/AML/OFAC and financial crime management, fair lending, cybersecurity, vendor management, exam preparedness, model validation and enterprise risk management.

CEIS Review, Inc.

Accounting, Compliance & Risk Consultants, Consulting

Susan Lima, *Director of Office & Administration*

O: (646) 756-1011

E: slima@ceisreview.com

Mailing Address:

75 Broad St Ste 820

New York, NY 10004-3210

The CEIS Review mission is to be the preeminent provider of independent outsourced loan review, loan portfolio stress testing, ALLL methodology validation or refinement, as well as being a provider of related commercial credit management techniques to financial institutions worldwide. Our commitment is to commercial banks, savings banks, credit unions, foreign branches and agencies, multinational organizations and other firms requiring a third party assessment of loan portfolio quality and process. Our commitment to excellence includes delivering clear & concise reporting, utilizing cutting edge credit and portfolio management techniques, maintaining an objective viewpoint, providing adequate flexibility to clients needs and consistently staying ahead of emerging industry and regulatory matters.

Dixon Hughes Goodman LLP

Accounting, Compliance & Risk Consultants

Jenny Cavnar, *Senior Manager, Marketing*

O: (704) 367-5945

E: jenny.cavnar@dhgllp.com

Mailing Address:

4350 Congress St Ste 900

Charlotte, NC 28209-4858

DHG Financial Services professionals provide in-depth industry knowledge and a wide range of advisory, assurance and tax services to address issues facing the industry in today's challenging environment. With more than 2,000 people across the United States, Dixon Hughes Goodman ranks among the nation's top 20 public accounting firms.

Elliott Davis, LLC

Accounting, Compliance & Risk Consultants, Consulting, Information Technology Services

Josh White, *Shareholder*

O: (919) 987-2760

E: josh.white@elliottdavis.com

Mailing Address:

5410 Trinity Road, Suite 320

Raleigh, NC 27607

Elliott Davis is a business solutions firm providing services to over 200 regional and community banks across the United States. Their team of more than 90 professionals dedicated to the banking industry serves both public and private banks with audit, tax, advisory, and consulting services. Those consulting and advisory services, including internal audit, compliance reviews, BSA/AML, information technology/cyber security, SOX/FDICIA assistance, loan reviews and credit services, model validations, due diligence, process improvement assessments and plans, organizational consulting, compensation plan consulting and SOC reporting, among others. For more information, visit their website at www.elliottdavis.com.

Financial Solutions

Compliance & Risk Consultants, Training

Patti Joyner, *President*

O: (843) 849-7184

E: patti.joyner@finsolinc.com

Mailing Address:

125 Herren Ln

Homer, LA 71040-5708

Whether you are looking to enhance existing in-house compliance policies and procedures, compliance and operational capabilities, or regulatory compliance and risk management training for your staff and board of directors, let Financial Solutions be your "resource bank" for providing highly effective solutions. Patti Joyner and her team provides the answers, just what you need, when you need it! You can go back to focusing on your business and taking care of customers.

Strategic Solutions Consulting Group

Commercial Loan Brokerage, Construction Inspection Services

Raymond Rock, *Managing Member*

O: | M: (919) 337-3250

E: raroc73@yahoo.com | F: (919) 573-9354

Mailing Address:

4080 Barrett Dr

Raleigh, NC 27609-6631

Formed in 2008 to help commercial loan clients negotiate with the banks that were kicking them out, Strategic Solutions Consulting Group offers commercial lending options for small business and commercial clients throughout North Carolina. Additionally, Strategic Solutions Consulting Group offers commercial and mortgage banks third-party construction inspection services throughout North Carolina and parts of Virginia, South Carolina, and Tennessee.

Strategic Resource Management

Consulting, Contract Negotiation

Dana Davis, *Senior Vice President-Business Development*

O: (704) 906-0440 | M: (704) 906-0440

E: ddavis@srmcorp.com

Mailing Address:

17114 Bridgeton Ln

Huntersville, NC 28078-4807



SRM (Strategic Resource Management) has helped more than 1,050 financial institutions to gain \$3.6 billion in critical areas such as payments strategy, digital transformation, and operational efficiency. Our decades of experience have lowered costs, enhanced revenues, increased productivity, expanded customer satisfaction and provided a competitive edge for clients in an environment of constant and accelerating change.

Ascensus

Consulting, Financial Services & Products, Pension/Retirement, Training

Joe Doolittle, *Relationship Manager*

O: (218) 825-5885

E: joseph.doolittle@ascensus.com

Mailing Address:

PO Box 979

Brainerd, MN 56401-0979

Ascensus is the largest independent recordkeeping services provider, third-party administrator, and government savings facilitator in the United States. The firm helps people save for what matters—retirement, education, and healthcare. For more information about Ascensus, visit ascensus.com.

The Baker Group LP

Consulting

Josh Lee, *Account Executive*

O: (855) 500-4547

E: jlee@gobaker.com

Mailing Address:

1900 The Exchange SE Ste 645

Atlanta, GA 30339-2022

The Baker Group is one of the nation's largest independently owned securities firms specializing in investment portfolio and interest rate risk management for community financial institutions nationwide. After decades of industry service, The Baker Group continues to grow and adapt in order to better serve their financial partners.

CEIS Review, Inc.

Accounting, Compliance & Risk Consultants, Consulting

Susan Lima, *Director of Office & Administration*

O: (646) 756-1011

E: slima@ceisreview.com

Mailing Address:

75 Broad St Ste 820

New York, NY 10004-3210

The CEIS Review mission is to be the preeminent provider of independent outsourced loan review, loan portfolio stress testing, ALLL methodology validation or refinement, as well as being a provider of related commercial credit management techniques to financial institutions worldwide. Our commitment is to commercial banks, savings banks, credit unions, foreign branches and agencies, multinational organizations and other firms requiring a third party assessment of loan portfolio quality and process. Our commitment to excellence includes delivering clear & concise reporting, utilizing cutting edge credit and portfolio management techniques, maintaining an objective viewpoint, providing adequate flexibility to clients needs and consistently staying ahead of emerging industry and regulatory matters.

CoNetrix

Consulting, Information Technology Services, Security (Physical and Cyber)

Grant Stevens, *Account Manager*

O: (800) 356-6568

E: gstevens@conetrix.com

Mailing Address:

5225 S Loop 289 Ste 207

Lubbock, TX 79424-1319

CoNetrix provides full service IT Networking, Security, and Compliance Services to Community Banks. Offerings include: IT/GLBA Audits, Penetration Testing, Boost Consulting, Network Threat Protection, Managed Network Services, Aspire Cloud Hosting, and Tandem software used by 1400+ Banks for Vendor Management, BCP, Cybersecurity, and more!

Elliott Davis, LLC

Accounting, Compliance & Risk Consultants, Consulting, Information Technology Services

Josh White, *Shareholder*

O: (919) 987-2760

E: josh.white@elliottdavis.com

Mailing Address:

5410 Trinity Road, Suite 320

Raleigh, NC 27607

Elliott Davis is a business solutions firm providing services to over 200 regional and community banks across the United States. Their team of more than 90 professionals dedicated to the banking industry serves both public and private banks with audit, tax, advisory, and consulting services. Those consulting and advisory services, including internal audit, compliance reviews, BSA/AML, information technology/cyber security, SOX/FDICIA assistance, loan reviews and credit services, model validations, due diligence, process improvement assessments and plans, organizational consulting, compensation plan consulting and SOC reporting, among others. For more information, visit their website at www.elliottdavis.com.

Goldhaber Policy Services LLC

Consulting

Mark Goldhaber, *Principal*

O: (919) 740-0145

E: mark.goldhaber@gmail.com | F: (888) 229-0941

Mailing Address:

4112 Gardenlake Drive

Raleigh, NC 27612

Goldhaber Policy Services, LLC blends an understanding of advocacy, coalition building, and message management with almost a quarter-century working with some of the nation's best corporations. The firm appreciates the client's need for measurable results that drive growth. It's not about "another good Washington meeting"; it's about comprehensive government relations and issues management that helps contribute to clients' sustainable growth.

Taylor Advisors

Consulting

Todd Taylor, *President*

O: (502) 814-5601 | M: (502) 551-9116

E: todd@tayloradvisor.com

Mailing Address:

700 N Hurstbourne Pkwy Ste 110

Louisville, KY 40222-5393

Taylor Advisors is a balance sheet consulting firm and SEC-registered investment advisor based in Louisville, Kentucky servicing financial institutions in the areas of investment, liquidity, asset/liability, and risk management. Taylor Advisors provides an individualized approach to consulting services to assist bank executives in improving profitability while managing liquidity and interest-rate risks, regulatory criticisms, and balance sheet management. Additionally, we facilitate highly focused investment and/or ALCO discussions with senior management to improve decision-making while providing the necessary documentation to satisfy regulatory examinations.

Vigeo Alliance, LLC

Consulting, Human Resources, Training

Cassi Chandler, *CEO & Managing Partner*

O: (571) 244-0125

E: cassichandler@vigeoalliance.com

Mailing Address:

PO Box 1211

Hillsborough, NC 27278-1211

Vigeo Alliance, LLC partners with businesses to grow emerging leaders, retain diverse talent, and build a culture of leadership in an inclusive organization that thrives. Through in-depth assessments, action plans, and ongoing coaching programs, we ensure leaders and teams continue to flourish and thrive.

The Fulcrum Group International, Inc.

Check Printing/Imaging, Contract Negotiation

Rick Beasley, *Principal*

O: (770) 813-0809 | M: (678) 491-6469

E: rick@thefulcrumgroupintl.com | F: (770) 813-9087

Mailing Address:

2155 Wood Falls Dr

Cumming, GA 30041-7894



For 20 years, Fulcrum has been the leading consulting firm specializing in the review, analysis, renegotiation or bidding of bank check printing contracts. Our customers include some of the largest banks in the world, regional banks and community banks. Our process is totally risk free! If we don't save the bank money, we have no fee, in fact we are presently offering a 40% discount. We can also perform all of our processes without having to be in a face to face environment.

Strategic Resource Management

Consulting, Contract Negotiation

Dana Davis, *Senior Vice President-Business Development*

O: (704) 906-0440 | M: (704) 906-0440

E: ddavis@srmcorp.com

Mailing Address:

17114 Bridgeton Ln

Huntersville, NC 28078-4807



SRM (Strategic Resource Management) has helped more than 1,050 financial institutions to gain \$3.6 billion in critical areas such as payments strategy, digital transformation, and operational efficiency. Our decades of experience have lowered costs, enhanced revenues, increased productivity, expanded customer satisfaction and provided a competitive edge for clients in an environment of constant and accelerating change.

J. Outlaw Consulting

Contract Negotiation

Jimmy Outlaw, *President*

O: (803) 730-2464

E: jjimmy@joutlawconsulting.com

Mailing Address:

379 River Club Road

Lexington, SC 29072-6720

J. Outlaw Consulting compares vendor programs, reviews contracts, and negotiates with check vendors to reduce cost and bring in new revenue on behalf of your bank. With over 35 years experience in the financial services industry, J. Outlaw Consulting has the experience and insight to expertly negotiate on your behalf and has saved clients millions of dollars. Our process is simple and straightforward. We review your contract details, and business goals, then you sit back and relax while we handle all the details. We present you with options, and you select the vendor and terms you prefer. We are paid a percentage of what we save for you.

BBVA Compass

Correspondent Banking

Scott Bacue, *Senior Relationship Manager*

O: (919) 917-5534

E: scott.bacue@bbva.com

Mailing Address:

5802 Saint Agnes Way

Raleigh, NC 27612-7091

Since the 1960s, we've been partnering with community banks to help them maximize profits and run more efficiently. Our team of experts has a deep knowledge of your unique needs, and pairs this with sophisticated tools that help you get business done, better.

Community Bankers Bank

Correspondent Banking

Gary Shook, *President & CEO*

O: (804) 256-0530

E: gshook@cbbonline.com

Mailing Address:

PO Box 268

Midlothian, VA 23113-0268

Community Bankers' Bank (CBB) is the only organization devoted solely to the success of community banks in the Fifth Federal Reserve District. We stand as a true, noncompetitive partner that banks invest in and also trust for expert correspondent banking, loan participations and investment and consulting services. Our goal is to lift the performance of community banks by delivering reliable banking products and solutions, thoughtful guidance and responsive service. Since 1987, we have served and advocated for independent community banks, delivering value to our owners and clients through economies of scale, technology and the dedication and quality of our people.

PCBB

Correspondent Banking

Frank Spence, *Senior Vice President, Regional Manager Mid-Atlantic*

O: (415) 399-1900 | M: (336) 341-7551

E: fspence@pcbb.com

4505 Country Club Road, Suite 120

Winston-Salem, NC 27104

Founded by community bankers in 1997, PCBB was created with the sole purpose of helping community based financial institutions become stronger. Our goal was to create an organization that could provide fellow bankers with high-quality, competitively-priced correspondent banking solutions and personalized service. We provide a comprehensive set of products and services covering multiple areas important to community banks, including: correspondent and commercial banking, hedging, international, performance, regulatory and risk management and a variety of consulting services.

ServisFirst Bank - Correspondent Division

Correspondent Banking

Timothy Finney, *Vice President, Correspondent Banking*

M: (478) 952-6497

E: tfinney@servisfirstbank.com

Mailing Address:

PO Box 1508

Birmingham, AL 35201-1508

ServisFirst Bank's Correspondent Bank Division is committed to being the trusted partner for correspondent banking services to community-based financial institutions across the southern United States. We deliver unparalleled service through a variety of product offerings, including: Fed Funds Management (incl. Money Market); Operational Services (Domestic and International); Settlement Solutions; Consumer and Business Credit Card Issuance and Commercial Purchase Card Issuance ; De Novo Solutions; and Correspondent Lending Services (Fed Funds Lines of Credit, Holding Company Loans, Participations, and Reg O Loans). At ServisFirst Bank – Our Name is Our Mission Statement.

TIB - The Independent Bankersbank, N.A.

Correspondent Banking

Mac Cochrane, SVP, Senior Correspondent Relations Officer Mailing Address:

O: (704) 620-8841 | **M:** (704) 620-8841

E: mcochrane@tib.bank

3709 Alden Street

Indian Trail, NC 28079

TIB is the nation's largest and most trusted bankers' bank, serving as the correspondent banking partner to roughly one-third of America's community banks, from coast-to-coast. With more than 30 products and services, from traditional correspondent lending to the latest innovations in payment processing and operational services, TIB serves as a community bank's one-stop shop for industry-leading solutions and expertise. TIB helps community banks build and maintain a competitive edge, while delivering world class service. TIB can be found online at www.TIB.bank.

S&P Global Market Intelligence

Data Analytics/Management/Processing

Colin Wyatt, *Sales Executive, Database Sales*

O: (434) 817-5475 | M: (434) 409-8694

E: colin.wyatt@spglobal.com

Mailing Address:

One SNL Plaza

Charlottesville, VA 22902



The challenges of today's banking industry require faster, smarter decisions. S&P Global are always thinking of ways to keep you informed and how to develop tools to save you time-so you can better invest in the growth of your bank.

KlariVis

Data Analytics/Management/Processing

Kimberly Snyder, *President & Founder*

O: (540) 206-3734 | M: (540) 819-2435

E: kimsnyder@klarivis.com

Mailing Address:

2840 Electric Rd Ste 201A

Roanoke, VA 24018-3536

Company description: KlariVis is a unique and proprietary software platform that compiles and aggregates high-value, actionable data across the organization in an automated fashion, allowing your organization to “free up the gray space” for strategic decision making, rather than report creation. The KlariVis data analytics solution provides your organization with improved and timely insight into the factors that drive loan, deposit and revenue growth; better transparency into the results of your sales and marketing efforts; and increases your ability to effectively cross-sell the most profitable products. Contact us today to learn how to Start Loving Your Data!

LaBella Associates, DPC

Design/Build Consulting, Real Estate Services

Adam Zebrowski, *Director of Environmental Due Diligence* Mailing Address:

O: (716) 840-2548 | M: (716) 536-1753

300 Pearl St Ste 130

E: azebrowski@labellapc.com | F: (716) 551-6282

Buffalo, NY 14202-2510

At LaBella Associates, our job is to create – structures, plans, ideas, results. But here's what really drives us: creating partnership between our team and our clients. So much so that we become one team, unified in the unrelenting pursuit of exceptional performance on each and every project. Reliability. Accountability. Collaboration. Respect. Not skills we went to school for, but innate in LaBella team members. The pursuit of partnership is embedded in our culture—has been since our inception in 1978. And it affects client outcomes in profound ways. It means we're built to expertly execute projects from start to finish. That we have the talent and resources to take on any challenge. That projects are completed on time, on budget, and beyond expectations. And that we win awards – not just for our talent, but also for our ethics, employee culture, and growth. Today, our wheelhouse is broad, with four key service offerings: Buildings, Energy, Infrastructure, and Environmental. Our staff of over 700 team members is spread across more than 20 office locations. We're headquartered in Rochester, NY—but our impact is seen, felt, and experienced around the world.

Apiture

Electronic Banking Services, Information Technology Services

Kelly Conery, Events Coordinator

O: (419) 651-4771

E: kelly.conery@apiture.com

Mailing Address:

1805 Tiburon Drive

Wilmington, NC 28403-4771

At Apiture, our goal is to provide banks and credit unions of all sizes the ability to take control of their digital experience, exceeding their customers' and members' expectations. We strive to provide a best-in-class client experience with our team of product and customer success experts offering personal support each step of the way. With offices in Wilmington, North Carolina and Austin, Texas, Apiture currently serves hundreds of customers across the United States.

Ken Smith Inc.

Equipment & Supplies, Security (Physical and Cyber)

Ken Smith, *President*

O: (704) 536-1300

E: ken@kensmithinc.com | F: (704) 536-1334

Mailing Address:

8661 Monroe Rd

Charlotte, NC 28212-7540

At Ken Smith Inc., we have been supplying security solutions to financial institutions across the southeast since 1969. No bank is just like any other, and our solutions are customized to suit your particular needs. We offer the complete package — everything from interactive teller machines to vaults and currency counters — a turnkey operation to eliminate the stress and worry of expansion or providing your customers with the services they need.

Security Technology Services

Equipment & Supplies, Security (Physical and Cyber)

Neal Beard, *President*

O: (803) 776-8852 | M: (803) 348-2675

E: nbeard@sts-southeast.com | F: (803) 776-8848

Mailing Address:

PO Box 105

Columbia, SC 29202-0105

STS, LLC provides security/banking equipment to the financial industry in NC, SC and Georgia; plus we offer on-site service to all manufacturers equipment. We are an NCR Partner Gold Solution Provider; while offering Cima TCRs. Our FI product line is the most comprehensive in the industry with service to match; allowing us to be a problem solver, not an order taker.

KSB Consulting, Ltd.

Executive Placement & Search Firms, Human Resources

Brian Soper, President

O: (336) 918-2134

E: bsoper@ksbconsulting.com

Mailing Address:

1959 N Peace Haven Rd

Winston Salem, NC 27106-4850

KSB Consulting is a North Carolina based search firm specializing in Executive and Senior-Level search services with an emphasis on financial services. We serve clients ranging from start-up to Fortune 500 in the Mid-Atlantic and the South-east. It is our belief that finding the right people for our clients requires specific knowledge of not only the job profile, but also a company's industry, business model, culture, challenges and values. We have the knowledge and experience to understand your business needs and deliver quality results. Each client engagement is carefully planned using our network and resources to search locally, regionally, or nationally, depending on the scope of the search.

Rhonemus Group

Executive Placement & Search Firms, Human Resources

Brian Rhonemus, CEO

O: (614) 686-4409 | **M:** (586) 255-9898

E: brianr@rhonemusgroup.com | **F:** (614) 721-7998

Mailing Address:

1209 B Floral Parkway

Wilmington, NC 28403

Our passion is to make you better in every aspect of talent management from social media to succession. We offer human resources, compensation planning, and executive search services to only community and regional banks.

Bankers Healthcare Group

Financial Services & Products

Melissa Whelan, *Senior Vice President, Bank Sales*

O: (315) 671-4108 | M: (315) 559-7641

E: melissa@bhg-inc.com

Mailing Address:

201 Solar St

Syracuse, NY 13204-1425



BHG has been lending for nearly 20 years and is the #1 source for medical and professional loans across the country. More than 1,100 banks have partnered with BHG to buy high-quality medical and professional loans. The company is actively lending to today's essential professional workers: high-earning borrowers with top-tier credit scores. BHG's loan program has become a secure, innovative opportunity for banks to achieve asset growth and portfolio diversification.

DDI Technology

Financial Services & Products, Information Technology Services

Todd Phillips, *Director of Sales*

O: (803) 808-4937

E: todd.phillips@dditechnology.com

Mailing Address:

1324 N Lake Dr

Lexington, SC 29072-7653



DDI Technology is an industry leading developer of a complete titling suite for financial institutions nationwide. Our Premier Title Solution enables your Loan Operations team to streamline processes, improve reporting and manage exceptions within a simple, user-friendly application. Additional system features include tracking and auditing reports, total-loss payoff tool, extensive workflow and communication channels, user level customization and loan platform integration. DDI Technology can assist your institution in all 50 states from title application to lien release while providing exceptional customer service.

IntraFi Network

Financial Services & Products

Danny Capitel, *Regional Director-Southeast*

O: 866-776-6426 x 3476

E: dcapitel@promnetwork.com

Mailing Address:

1300 17th St N Ste 1800

Arlington, VA 22209-3803



Chosen by more than 3,000 financial institutions nationwide, IntraFi Network (previously Promontory Interfinancial Network) offers a wide range of smart, all-weather balance sheet and liquidity management solutions to enhance bank profitability and flexibility.

504 Capital Corporation

Financial Services & Products

Brent Swanson, *President*

O: (757) 623-2691 | M: (404) 275-5250

E: brent@504capital.com | F: (757) 623-0660

Mailing Address:

501 Independence Pkwy Ste 330

Chesapeake, VA 23320-5159

504 Capital Corporation is a nonprofit Certified Development Company that is authorized as an SBA 504 lender. In North Carolina, Virginia, Maryland, and D.C., 504 Capital partners with lending institutions in offering small businesses financing for the purchase, renovation, construction, and/or refinance of owner occupied commercial real estate and long-term equipment at favorable interest rates and terms with a minimum down payment.

Ascensus

Consulting, Financial Services & Products, Pension/Retirement, Training

Joe Doolittle, *Relationship Manager*

O: (218) 825-5885

E: joseph.doolittle@ascensus.com

Mailing Address:

PO Box 979

Brainerd, MN 56401-0979

Ascensus is the largest independent recordkeeping services provider, third-party administrator, and government savings facilitator in the United States. The firm helps people save for what matters—retirement, education, and healthcare. For more information about Ascensus, visit ascensus.com.

Ally Financial, Inc.

Financial Services & Products

Kevin Finnerty, *Director, State Government Relations*

O: (202) 688-6634 | M: (202) 251-6520

E: kevin.finnerty@ally.com

Mailing Address:

25 Massachusetts Ave NW Ste 350

Washington, DC 20001-7404

Bankers Healthcare Group

Financial Services & Products

Melissa Whelan, *Senior Vice President, Bank Sales*

O: (315) 671-4108 | M: (315) 559-7641

E: melissa@bhg-inc.com

Mailing Address:

201 Solar St

Syracuse, NY 13204-1425

BHG has been lending for nearly 20 years and is the #1 source for medical and professional loans across the country. More than 1,100 banks have partnered with BHG to buy high-quality medical and professional loans. The company is actively lending to today's essential professional workers: high-earning borrowers with top-tier credit scores. BHG's loan program has become a secure, innovative opportunity for banks to achieve asset growth and portfolio diversification.

CAHEC

Financial Services & Products

Dana Boole, *President & CEO*

O: (919) 788-1803

E: dboole@cahec.com | F: (919) 532-1803

Mailing Address:

7700 Falls of Neuse Road, Suite 200

Raleigh, NC 27615

CAHEC was established in 1992 to assist in financing the development of affordable rental housing in North Carolina. Our core business has expanded to include the provision of equity and debt capital to a variety of low income housing, preservation, energy, and revitalization efforts. Additionally, our charitable giving (through CAHEC and CAHEC Foundation) provides capital through a series of community investments that empowers residents, promotes the development of affordable rental and ownership housing, and fosters sustainability within the communities we serve.

Citigroup

Financial Services & Products

Alan West, *Managing Director, State and Local Government Relations*

O: (202) 879-6876

E: westa@citi.com | F: (404) 601-7848

1101 Pennsylvania Ave NW Ste 1000

Washington, DC 20004-2524

College Foundation

Financial Services & Products

Wendy McAlister, *President and CEO*

O: (919) 835-2320

E: wendy.mcalister@cfi.org | F: (919) 821-3139

Mailing Address:

P. O. Box 41966

Raleigh, NC 27629

CFNC is a proud affiliate member of the NC Bankers Association, and is dedicated to helping North Carolinians plan, apply, and pay for college. Through CFNC.org, students and families can submit high school transcripts, apply to colleges, search for scholarships, file Residency Determination, find help completing the FAFSA, and much more. With regional representatives located across the state, CFNC personally works with communities from the beaches to the mountains. CFNC has helped North Carolina families make the dream of higher education a reality for more than 20 years.

Econ-O-Check

Financial Services & Products

Jim Bloom, *Regional Sales Manager*

O: (678) 360-4929

E: jim@econocheck.com

Mailing Address:

3 Gresham Landing

Stockbridge, GA 30281

Econocheck can help your bank generate more account holder friendly revenue with our white-label mobile app experience delivering financial wellness tools like credit report, score, monitoring & score simulation. Want to kick it up a notch- add Cell Phone Insurance, Mobile Couponing, Roadside Assistance and other Insurance products for a well-rounded package checking product.

Federal Home Loan Bank of Atlanta

Financial Services & Products

Daniel Williams, *Senior Relationship Manager*

O: (404) 888-8449 (678) 333-6923

E: dwilliams3@fhlbatl.com

Mailing Address:

1475 Peachtree St NE

Atlanta, GA 30309-3019

FHLBank Atlanta is a cooperative bank that offers competitively priced financing, community development grants, and other banking services to help member financial institutions make affordable home mortgages and provide economic development credit to neighborhoods and communities.

FHN Financial

Financial Services & Products

Trae Winston, *Administration*

O: (901) 435-8757

E: trae.winston@fhnfinancial.com

Mailing Address:

845 Crossover Ln Ste 150

Memphis, TN 38117-4904

FHN Financial is an industry leader in fixed income sales, trading, and strategies for institutional customers in the US and abroad. We also provide investment services and balance sheet management solutions. With an average daily trading volume of \$5+ billion, FHN Financial transacts business with approximately 50% of all US banks with portfolios over \$100 million.

FICO

Financial Services & Products

Joanne Gaskin, *Vice President Scores and Analytics*

O: (734) 879-0989

E: joannegaskin@fico.com

Mailing Address:

3661 Valley Centre Dr

San Diego, CA 92130-3321

FICO powers decisions that help people and businesses around the world prosper. Founded in 1956 and based in Silicon Valley, the company is a pioneer in the use of predictive analytics and data science to improve operational decisions. Using FICO solutions, businesses in more than 100 countries do everything from protecting 2.6 billion payment cards from fraud, and helping people get credit. The FICO® Score is used in over 90% of all consumer lending decisions.

Jack Henry & Associates

Financial Services & Products

Julie Coates, *Senior Account Executive*

O: (864) 882-7640 | M: (678) 772-7632

E: jcoates@jackhenry.com | F: (866) 283-0679

Mailing Address:

126 Crest Pointe Drive

Seneca, SC 29672

Jack Henry (NASDAQ: JKHY) is a leading provider of technology solutions primarily for the financial services industry. We are an S&P 500 company that serves more than approximately 9,000 clients nationwide through three divisions: Jack Henry Banking® supports banks ranging from community banks to multi-billion-dollar institutions; Symitar® provides industry-leading solutions to credit unions of all sizes; and ProfitStars® offers highly specialized solutions to financial institutions of every asset size, as well as diverse corporate entities outside of the financial services industry. With a heritage that has been dedicated to openness, partnership, and user centricity for more than 40 years, we are well-positioned as a driving market force in future-ready digital solutions and payment processing services. We empower our clients and consumers with the human-centered, tech-forward, and insights-driven solutions that will get them where they want to go. Are you future ready? Additional information is available at www.jackhenry.com

Kasasa

Financial Services & Products

Erik Billet, *Vice President-Regional Director*

O: (504) 427-4077

E: erik.billet@kasasa.com

Mailing Address:

4516 Seton Center Pkwy Ste 300

Austin, TX 78759-5272

Newcleus, LLC

BOLI Administration, Financial Services & Products, Insurance

Daniel Barbaree, *President*

O: (267) 352-9227

E: dbarbaree@newcleus.com

Mailing Address:

411 S State St Fl 3

Newtown, PA 18940-1990

Newcleus is a leader in financial advisory services, providing executive deferred compensation for institutions nationwide. Our uniquely dedicated divisions specialize in Compensation, Banks and Credit Unions, and consist of advisors who demonstrate extensive knowledge of their respective markets. Our online client portal, proprietary strategy options and succession plans ensure empower you unlike any other firm, streamlining plan executions and ongoing management. We add income to your bottom line, allowing you to fund programs that secure the talent essential to your organization's success.

Paymerang

Accounting, Financial Products and Services

Christopher Carlton, *Account Executive*

O: (804) 346-7915

E: ccarlton@paymerang.com

Paymerang's award-winning electronic payables solution provides a simple, secure and profitable way to automate payments. Paymerang does all the work—from vendor enablement to payment processing and transaction reconciliation—saving clients hundreds of hours each year and reducing fraud risk. In addition to the significant efficiency and security gains, clients enjoy Paymerang's lucrative cash back rebates.

Mailing Address:

7401 Beaufont Springs Drive, Suite 300

Richmond, VA 23225

Sterling Commercial Credit

Financial Services & Products, Special Financial Institutions

Eric Gill, *Senior Vice President/Sales*

O: (704) 995-5615

E: egill@sterlingcommercialcredit.com

Sterling Commercial Credit is an independent secured lender run by Entrepreneurs for Entrepreneurs for over 25 years. We provide Asset Based Lines of Credit from \$500k to \$5MM and Factoring Lines starting as low as \$100k. Our clients range from all B2B and B2G segments except construction and medical claims. Our client-base is nationwide and includes manufacturers, transportation, staffing, wholesale, distribution, B2B services, and tool & die companies. We have provided over \$1.0B in funding since 2010 to small and medium-sized businesses. Funding time from receipt of application ranges from three (3) to eight (8) days on smaller invoice factoring loans to three (3) to four (4) weeks for Asset Based Lines of Credit.

Mailing Address:

8508 Park Road, Ste 392

Charlotte, NC 28210

Upgrade

Financial Services & Products, Information Technology Services, Non-Bank Lenders

Jim Quinn, *Financial Institution Partnerships*

O: (919) 306-1211

E: jqinn@upgrade.com

Upgrade partners with community banks to give them access to prime consumer assets for income goals, customer base growth as well as co-branded digital solutions. Upgrade can offer community banks digital unsecured consumer loans, secured consumer loans, cards, auto loans as well as HELOCs. We can provide community banks a digital channel to access customers in their communities with a flawless user experience.

Mailing Address:

8480 Honeycutt Road, Ste 200

Raleigh, NC 27615

North Carolina Housing Finance Agency

Housing Finance Agencies

Scott Farmer, *Executive Director*

O: (919) 877-5700

E: sfarmer@nchfa.com | F: (919) 877-5701

Mailing Address:

P. O. Box 28066

Raleigh, NC 27611

The North Carolina Housing Finance Agency is a self-supporting public agency that finances affordable housing opportunities for North Carolinians whose needs are not met by the market. The Agency provides financing through the sale of tax-exempt bonds and management of federal tax credit programs, the federal HOME Program, the state Housing Trust Fund and other programs. Since its creation in 1973 by the General Assembly, the Agency has financed more than 293,000 affordable homes and apartments, totaling \$25 billion.

CBIZ Human Capital Management

Human Resources, Payroll/Plan Administration

Sherry Burick, *Sales Director*

O: (336) 245-2261 | M: (336) 462-7838

E: sherry.burick@cbiz.com | F: (336) 723-6804

Mailing Address:

4194 Mendenhall Oaks Pkwy Ste 101

High Point, NC 27265-8341



CBIZ's platform consists of a full-suite Human Capital Management (HCM) cloud solution delivering end-to-end employee lifecycle management for the entire workforce. Its comprehensive toolset integrates HR, time and attendance, payroll, scheduling, and more for managing and nurturing an organization's most valuable asset from pre-hire to retire — giving managers single-source access to real-time employee data for driving productivity, increasing employee engagement, and making more informed business decisions.

Blue Cross and Blue Shield of North Carolina

Human Resources, Insurance

Alta Rawson, *Strategic Client Consultant*

O: (984) 212-7114 | M: (704) 202-9554

E: alta.rawsom@bcbsnc.com | F: (919) 765-3888

Mailing Address:

PO Box 2291

Durham, NC 27702-2291

Blue Cross Blue Shield of North Carolina is the provider network and serves as the third party administrator for the NCBA Health Benefit Trust.

Businessolver

Human Resources, Insurance

Mike Meyerring, *Sales Executive, Trust & Association Market*

O: (515) 273-1472

E: mmeyerring@businessolver.com | F: (515) 273-1471

1025 Ashworth Road, Suite 101

West Des Moines, Iowa 50265

Businessolver provides the online enrollment, eligibility, billing and COBRA administration for all of the NCBA Health Benefit Trust employee benefit offerings.

HCMS Group LLC

Human Resources, Insurance

Shawn Petrini, *Partner & CCO*

O: (307) 638-0015 ext 220 | M: (307) 630-6598

E: shawn_petrini@hcmsgroup.com

Mailing Address:

415 W. 17th Street, Suite 250

Cheyenne, WY 82001

HCMS Group delivers population and individual health management solutions for self-insured employers and health organizations. We provide the health information essential for better decision-making. HCMS Group has joined Workpartners.

Hunt Financial Group

BOLI Administration, Human Resources

Tim Hunt, *Partner*

O: (704) 906-4728

E: thunt@huntfinancialgroup.net | F: (866) 467-5260

Mailing Address:

4810 Ashley Park Ln Apt 1419

Charlotte, NC 28210-3882

Hunt Financial Group's mission is to provide our clients with a sound financial strategy to attract, retain, and acknowledge the individuals that are key to the bank's success. We want to help you develop, implement, and monitor a strategy that's designed to address your individual situation.

Palmetto Benefit Solutions

Human Resources, Insurance

Will Greene, *Owner*

O: (843) 384-3549

E: will@palmettobenefits.net

Mailing Address:

1012 Ewall Street

Mt. Pleasant, SC 29464-3046

Palmetto Benefit Solutions was created to help small businesses recruit and retain quality employees by designing a benefits package that can help them compete against large employers trying to hire the same candidates. Our ability to do this, at no cost to our employer clients, has allowed us to grow exponentially over the past 10 years. Employee attraction and retention continues to be a hidden cost that businesses consistently overlook. What does it cost to recruit, hire and train an employee? Our firm can help reduce this cost by reducing the employee turnover and increasing the effectiveness of your employee attraction process.

Pearl Meyer & Partners, LLC

Human Resources, Management Consulting

Tim O'Rourke, *Managing Director*

O: (919) 732-2716 | M: (919) 906-4509

E: tim.orourke@pearlmeyer.com | F: (919) 644-6969

Mailing Address:

505 Millstone Drive

Hillsborough, NC 27278-8704

Matthews, Young – Management Consulting is now the Raleigh office of Pearl Meyer, the #1 advisor of owners, boards, board committees and management regarding matters of compensation and everything related. Our N.C. staff has been advising community banks in the southeast and beyond for more than 35 years.

Rhonemus Group

Executive Placement & Search Firms, Human Resources

Brian Rhonemus, *CEO*

O: (614) 686-4409 | M: (586) 255-9898

E: brianr@rhonemusgroup.com | F: (614) 721-7998

Mailing Address:

1209 B Floral Parkway

Wilmington, NC 28403

Our passion is to make you better in every aspect of talent management from social media to succession. We offer human resources, compensation planning, and executive search services to only community and regional banks.

Vigeo Alliance, LLC

Consulting, Human Resources, Training

Cassi Chandler, *CEO & Managing Partner*

O: (571) 244-0125

E: cassichandler@vigeoalliance.com

Mailing Address:

PO Box 1211

Hillsborough, NC 27278-1211

Vigeo Alliance, LLC partners with businesses to grow emerging leaders, retain diverse talent, and build a culture of leadership in an inclusive organization that thrives. Through in-depth assessments, action plans, and ongoing coaching programs, we ensure leaders and teams continue to flourish and thrive.

DDI Technology

Financial Services & Products, Information Technology Services

Todd Phillips, *Director of Sales*

O: (803) 808-4937

E: todd.phillips@dditechnology.com

Mailing Address:

1324 N Lake Dr

Lexington, SC 29072-7653



DDI Technology is an industry leading developer of a complete titling suite for financial institutions nationwide. Our Premier Title Solution enables your Loan Operations team to streamline processes, improve reporting and manage exceptions within a simple, user-friendly application. Additional system features include tracking and auditing reports, total-loss payoff tool, extensive workflow and communication channels, user level customization and loan platform integration. DDI Technology can assist your institution in all 50 states from title application to lien release while providing exceptional customer service.

Apiture

Electronic Banking Services, Information Technology Services

RKelly Conery, *Events Coordinator*

O: (419) 651-4771

E: kelly.conery@apiture.com

Mailing Address:

41805 Tiburon Dr

Wilmington, NC 28403-4771

At Apiture, our goal is to provide banks and credit unions of all sizes the ability to take control of their digital experience, exceeding their customers' and members' expectations. We strive to provide a best-in-class client experience with our team of product and customer success experts offering personal support each step of the way. With offices in Wilmington, North Carolina and Austin, Texas, Apiture currently serves hundreds of customers across the United States.

CRS Data

Information Technology Services, Marketing & Advertising Services, Real Estate Services

Alwyn Staley, *Partner*

O: (800) 374-7488 x150 | M: (865) 414-5597

E: abstaley@crsdata.com | F: (865) 584-8047

Mailing Address:

341 Troy Circle

Knoxville, TN 37919

CoNetrix

Consulting, Information Technology Services, Security (Physical and Cyber)

Grant Stevens, *Account Manager*

O: (800) 356-6568

E: gstevens@conetrix.com

Mailing Address:

5225 S Loop 289 Ste 207

Lubbock, TX 79424-1319

CoNetrix provides full service IT Networking, Security, and Compliance Services to Community Banks. Offerings include: IT/GLBA Audits, Penetration Testing, Boost Consulting, Network Threat Protection, Managed Network Services, Aspire Cloud Hosting, and Tandem software used by 1400+ Banks for Vendor Management, BCP, Cybersecurity, and more!

Elliott Davis, LLC

Accounting, Compliance & Risk Consultants, Consulting, Information Technology Services

Josh White, *Shareholder*

O: (919) 987-2760

E: josh.white@elliottdavis.com

Mailing Address:

5410 Trinity Road, Suite 320

Raleigh, NC 27607

Elliott Davis is a business solutions firm providing services to over 200 regional and community banks across the United States. Their team of more than 90 professionals dedicated to the banking industry serves both public and private banks with audit, tax, advisory, and consulting services. Those consulting and advisory services, including internal audit, compliance reviews, BSA/AML, information technology/cyber security, SOX/FDICIA assistance, loan reviews and credit services, model validations, due diligence, process improvement assessments and plans, organizational consulting, compensation plan consulting and SOC reporting, among others. For more information, visit their website at www.elliottdavis.com.

Mauldin & Jenkins, LLC

Accounting, Consulting, Information Technology Services

Kris Trainor, *Partner*

O: (770) 541-5446 | M: (404) 925-0855

E: ktrainor@mjcpa.com | F: (770) 980-4182

Mailing Address:

200 Galleria Parkway, SE, Ste 1700

Atlanta, GA 30339

We have proudly served the banking industry in the Southeast for over 100 years. Mauldin & Jenkins provides traditional audit, internal audit, loan review, tax, compliance, information technology and various other consulting services to approximately 175 financial institutions.

Upgrade

Financial Services & Products, Information Technology Services, Non-Bank Lenders

Jim Quinn, *Financial Institution Partnerships*

O: (919) 306-1211

E: jqquinn@upgrade.com

Mailing Address:

8480 Honeycutt Road, Ste 200

Raleigh, NC 27615

Upgrade partners with community banks to give them access to prime consumer assets for income goals, customer base growth as well as co-branded digital solutions. Upgrade can offer community banks digital unsecured consumer loans, secured consumer loans, cards, auto loans as well as HELOCs. We can provide community banks a digital channel to access customers in their communities with a flawless user experience.

Financial Products and Services Inc.

Insurance

Brian Mobley, President
O: (615) 244-5100
E: bmobley@financialpsi.com

Mailing Address:
 211 Athens Way
 Nashville, TN 37228



Financial Products and Services, Inc. (Financial PSI), is the endorsed provider for insurance and financial products tailored especially for banks. Financial PSI, a wholly-owned subsidiary of the Tennessee Bankers Association (TBA), offers a wide variety of products and services in North Carolina and beyond. FPSI will bring a unique set of services and offerings that will be immeasurably beneficial to our North Carolina banks and affiliate members. Lines offered include: bond, D&O, cyber, property and casualty, auto, workers comp and many more.

Pentegra Retirement Services

BOLI Administration, Insurance, Pension/Retirement

Fabrizio D'Uva, Regional Director - BOLI & Non Qualified Benefits

O: (914) 607-6855 | **M:** (609) 977-5891
E: fabrizio.duva@pentegra.com

4 Jeffrey Ln
 Trenton, NJ 08619-1163



Founded by the Federal Home Loan Bank System in 1943, today Pentegra is the retirement plan provider of choice for community banks nationwide, with more than 1,200 bank retirement plans and nearly \$15 billion in plan assets under management. Pentegra offers more than 75 years of industry knowledge and insights in developing bank retirement plan solutions designed to attract, retain and reward the talent needed to ensure your bank's success and drive more successful retirement plan outcomes for your employees.

Blue Cross and Blue Shield of North Carolina

Human Resources, Insurance

Alta Rawson, Strategic Client Consultant
O: (984) 212-7114 | **M:** (704) 202-9554
E: alta.rawsom@bcbsnc.com | **F:** (919) 765-3888

Mailing Address:
 PO Box 2291
 Durham, NC 27702-2291

Blue Cross Blue Shield of North Carolina is the provider network and serves as the third party administrator for the NCBA Health Benefit Trust.

Businessolver

Human Resources, Insurance

Mike Meyerring, Sales Executive, Trust & Association Market

O: (515) 273-1472
E: mmeyerring@businessolver.com | **F:** (515) 273-1471

1025 Ashworth Road, Suite 101
 West Des Moines, Iowa 50265

Businessolver provides the online enrollment, eligibility, billing and COBRA administration for all of the NCBA Health Benefit Trust employee benefit offerings.

Delta Dental

Insurance, Wellness

Jennifer Harris, *Client Manager*

O: (919) 424-1036 | M: (919) 616-8584

E: jharris2@deltadentalinc.com | F: (919) 863-0190

Mailing Address:

4242 Six Forks Rd, Suite 970

Raleigh, NC 27609

Delta Dental of North Carolina is the oral health provider for the North Carolina Bankers Association. If employees have questions, they should contact Delta Dental's customer service at 800-662-8856. They can find participating providers as well as review benefits and claims on Delta Dental's website at www.deltadentalinc.com or via the Delta Dental mobile app.

Express Scripts

Insurance, Wellness

Jerod Adams, *Senior Account Executive*

O: (214) 629-1871

E: jerod_adams@express-scripts.com

Mailing Address:

1 Express Way

Saint Louis, MO 63121-1824

Express Scripts Member Services Helpdesk 800-319-7750 - Member Services can assist Patients with questions ranging from drug price quotes, benefit questions, how to begin mail order to requesting a new ID Card, and much more.

Client Service Center 866-852-6095 - The Client Service Center is geared toward supporting Employers (not members) with member specific research, overrides, etc.

HCMS Group LLC

Human Resources, Insurance

Shawn Petrini, *Partner & CCO*

O: (307) 638-0015 ext 220 | M: (307) 630-6598

E: shawn_petrini@hcmsgroup.com

Mailing Address:

415 W. 17th Street, Suite 250

Cheyenne, WY 82001

HCMS Group delivers population and individual health management solutions for self-insured employers and health organizations. We provide the health information essential for better decision-making. HCMS Group has joined Workpartners.

HUB International, Inc.

Insurance

Mac Humphries, *Insurance Advisor*

O: (803) 227-4827 | M: (803) 275-7941

E: mac.humphries@hubinternational.com | F: (803) 771-7991

Mailing Address:

1330 Lady St

Columbia, SC 29201-3300

HUB International, Inc. is a leading global insurance brokerage headquartered in Chicago, IL. Listed as the 5th largest insurance brokerage in the world, HUB offers a broad array of property and casualty, employee benefits, personal lines, investment and risk management products and services, HUB also brings unmatched global capabilities to clients contemplating business across the globe or who are already doing business outside the U.S. Our teams work in partnership with clients to leverage our firm's expertise and resources.

Marsh & McLennan Agency

Insurance

Russell James, *Consultant, Business Insurance*

O: (919) 719-9582 | M: (919) 397-6675

E: russell.james@marshmma.com

Mailing Address:

2301 Sugar Bush Rd Ste 600

Raleigh, NC 27612-3382

March & McLennan Agency (MMA) serves the risk prevention and insurance needs of middle market companies. Mid-size companies need a partner they can trust and that can provide additional tools for opportunity and growth. We strive every day to service those needs. We successfully bridge the gap between what the “big firms” offer and the advice, solutions, and programs that smaller businesses require. Through the strength of our management team, our geographic presence and our world class services, MMA provides public and private companies with risk management and employee benefit support that helps them flourish. We are proud to provide our clients with best-in-class services that meet their growing needs.

Newcleus, LLC

BOLI Administration, Financial Services & Products, Insurance

Daniel Barbaree, *President*

O: (267) 352-9227

E: dbarbaree@newcleus.com

Mailing Address:

411 S State St Fl 3

Newtown, PA 18940-1990

Newcleus is a leader in financial advisory services, providing executive deferred compensation for institutions nationwide. Our uniquely dedicated divisions specialize in Compensation, Banks and Credit Unions, and consist of advisors who demonstrate extensive knowledge of their respective markets. Our online client portal, proprietary strategy options and succession plans ensure empower you unlike any other firm, streamlining plan executions and ongoing management. We add income to your bottom line, allowing you to fund programs that secure the talent essential to your organization’s success.

Palmetto Benefit Solutions

Human Resources, Insurance

Will Greene, *Owner*

O: (843) 384-3549

E: will@palmettobenefits.net

Mailing Address:

1012 Ewall Street

Mt. Pleasant, SC 29464-3046

Palmetto Benefit Solutions was created to help small businesses recruit and retain quality employees by designing a benefits package that can help them compete against large employers trying to hire the same candidates. Our ability to do this, at no cost to our employer clients, has allowed us to grow exponentially over the past 10 years. Employee attraction and retention continues to be a hidden cost that businesses consistently overlook. What does it cost to recruit, hire and train an employee? Our firm can help reduce this cost by reducing the employee turnover and increasing the effectiveness of your employee attraction process.

Scott Benefit Services

Insurance

Diana Mason, Vice President

O: (919) 844-5654

E: dmason@scottins.com | **F:** (919) 844-5669

Mailing Address:

2501 Blue Ridge Rd Ste 250

Raleigh, NC 27607-6346

Scott is a full service insurance brokerage and risk management firm that was established over 150 years ago. Our divisions include Employee Benefits, Workers Compensation and P&C. Scott is an Employee-Owned organization with 9 offices in 4 states and has been recognized nationally as an industry leader.

For the employee benefits division, Scott employs a team-based model to provide depth of expertise and consistent, responsive services. For each client, a seasoned consultant leads a team of industry experts in health risk management, marketing, underwriting, and human resources. Scott specializes in medical plan self-funded programs. Scott also has a variety of employee communication tools to effectively communicate the complexity of benefit programs.

Sentinel Risk Advisors

Insurance

Michael Carlton, Regional Managing Director/Partner

O: (919) 926-4631 | **M:** (919) 210-7155

E: mcarlton@sentinelra.com | **F:** (919) 926-4664

Mailing Address:

4700 Six Forks Rd Ste 200

Raleigh, NC 27609-5244

Sentinel Risk Advisors is a commercial insurance risk management firm that specializes in the placement of all lines of property and casualty coverage to include professional liability and cyber coverage for financial institutions in the Carolinas. Led by a group of former bank executives and industry experts, Sentinel's financial services practice protects assets and preserves wealth for banking institutions through a high-value carrier placement strategy and deployment of best practices designed to navigate regulatory changes and limit public scrutiny.

The Standard

Insurance

Andrienne Barrett, Account Manager

O: (704) 716-2863 **M:** (803) 280-7978

E: Adrienne.barrett@standard.com

Mailing Address:

1111 Metropolitan Avenue, Suite 1040

Charlotte, NC 28204

The Standard is an A Excellent A.M Best rated company with Life, Disability, and Worksite being our core specialties. For more than a century, we've helped people protect their families and their futures. By keeping our promises, we've built a national reputation for quality products, personalized service and strong financial performance.

Travelers

Insurance

Todd Keenan, Account Executive-Financial Institutions

O: (704) 540-3333

E: tkeenan@travelers.com | **F:** (704) 544-3760

Mailing Address:

11440 Carmel Commons Blvd

Charlotte, NC 28226-5308

Travelers has provided effective insurance solutions for more than 160 years and offers a range of insurance protection for banks including, D&O, cyber, bankers professional liability, financial institution bonds, ID fraud expense reimbursement and property/casualty coverages.

Janney Montgomery Scott LLC

Investment Banking

John Schramm, *Managing Director, Investment Banking*

O: (919) 349-8541

E: johnschramm@janney.com

Mailing Address:

117 Edinburgh South Dr Ste 102

Cary, NC 27511-6458

Janney Montgomery Scott LLC, founded in 1832, is an investment bank, securities broker and asset management company based in Philadelphia with 100 east coast offices, including McLean and Richmond, VA. Investment banking services are focused on four industry specialties, including regional and community banks. A team of specialists in financial institutions serves the banking industry with corporate finance and strategic advisory transactions.

Keefe, Bruyette & Woods

Investment Banking

Scott Anderson, *Managing Director*

O: (212) 887-7771 | M: (917) 826-1550

E: sanderson@kbw.com | F: (212) 541-1798

Mailing Address:

787 7th Avenue, 4th Floor

New York, NY 10019

Keefe, Bruyette & Woods (KBW) is a full-service investment bank and broker-dealer specializing in the financial services sector. We operate in North America and Europe, providing institutional investors and financial services companies with research, equity sales and trading, capital raising, and strategic advisory services. We have built a reputation of excellence thanks to our track record of innovation, unparalleled execution capabilities, first-in-class research division, and talented team of industry-leading experts.

Performance Trust Capital Partners

Investment Banking

Gary McNorrill, *Chief Operating Officer & Managing Director*

O: (704) 228-0556

E: ggmcnorrill@performancetrust.com

500 E Morehead St Ste 250

Charlotte, NC 28202-3395

Performance Trust Capital Partners, LLC strategically partners with community financial institutions, with the aim of producing consistent, significant improvement in their long-term performance. Using our unique, disciplined approach, we challenge traditional thinking and unveil common misconceptions through our strategic financial advisory and investment banking services. Rather than simply telling clients what decisions they should make, we teach them our analytical approach through Performance Trust University, a premier fixed-income portfolio education program designed to help clients acquire the tools to ask the right questions and make beneficial decisions for their institutions. We complement our strategic financial advisory services with “best in class” investment banking services relating to, among other things, M&A transactions, strategic options, capital alternatives, fairness opinions, valuations and strategic business plans.

Piper Sandler & Co.

Investment Banking

Scott Clark, *Managing Director*

O: (212) 466-7965

E: scott.clark@psc.com | F: (212) 466-7711

Mailing Address:

1251 Avenue of the Americas, 6th Floor

New York, NY 10020

Piper Sandler is a leading investment bank and institutional securities firm driven to help clients Realize the Power of Partnership®. Through a distinct combination of candid counsel, focused expertise and empowered employees, we deliver insight and impact to each and every relationship. Our proven advisory teams combine deep product and sector expertise with ready access to global capital.

Raymond James

Investment Banking

William Wagner, *Managing Director*

O: (919) 755-2601 | M: (919) 812-8033

E: william.j.wagner@raymondjames.com | F: (919) 424-0110

Mailing Address:

4000 Westchase Blvd Ste 500

Raleigh, NC 27607-3965

From creative business solutions to analysis of the latest market trends, the Financial Services Investment Banking group at Raymond James wields considerable expertise for its financial services industry clients and has been involved in more than 400 completed transactions since 2011. Our disciplined senior bankers stay immersed in transactions and average more than 16 years of experience across all sectors of the financial services industry. A personalized, client-centric approach to a full array of business services remains a hallmark of our group and of Raymond James.

ICBA Securities

Investment Brokers & Dealers

James Reber, *President & Chief Executive Officer*

O: (901) 762-5880

E: jreber@icbasecurities.com | F: (901) 762-5333

Mailing Address:

775 Ridge Lake Boulevard

Memphis, TN 38120



ICBA Securities provides a full suite of investment products and services for community banks through its exclusively endorsed broker, Vining Sparks. Included are traditional debt securities, interest rate products, whole loans, and M&A and bank valuation services. Vining Sparks also has state-of-the-art asset/liability and bond accounting products. ICBA Securities, a wholly-owned subsidiary of the ICBA, provides a full calendar of educational events for community bankers and investment professionals. ICBA Securities is the only broker/dealer owned by the community banking industry.

Capital Investment Companies

Investment Brokers & Dealers

Richard Bryant, *President*

O: (919) 831-2370

E: rkbryant@capital-invest.com

Mailing Address:

PO Box 32249

Raleigh, NC 27603

For over three decades, Capital Investment Companies has grown to be one of the largest independent financial services and brokerage firms in the Southeast. We maintain only the highest degree of service, support, and courtesy to our customers and remain committed to our corporate goal – to not be the biggest, just the best.

Pearl Meyer & Partners, LLC

Human Resources, Management Consulting

Tim O'Rourke, *Managing Director*

O: (919) 732-2716 | M: (919) 906-4509

E: tim.orourke@pearlmeyer.com | F: (919) 644-6969

Mailing Address:

505 Millstone Drive

Hillsborough, NC 27278-8704

Matthews, Young – Management Consulting is now the Raleigh office of Pearl Meyer, the #1 advisor of owners, boards, board committees and management regarding matters of compensation and everything related. Our N.C. staff has been advising community banks in the southeast and beyond for more than 35 years.

BankMarketingCenter.com

Marketing & Advertising Services

Keith Pagel, *Senior Sales Associate*

O: (404) 943-1632

E: kpagel@bankmarketingcenter.com | F: (404) 943-1634

Mailing Address:

95 Old Stratton Chase

Atlanta, GA 30328-3652



BankMarketingCenter.com (BMC) is a web-based marketing portal that empowers banks to produce professionally designed, bank-branded marketing materials in a matter of seconds. BMC puts you in complete control of the ad production process for your bank, saving valuable time and money. NCBA members receive a 20% discount on BMC's already low-cost monthly fees. BMC has thousands of successful marketing materials including ads, direct mail, statement stuffers, flyers, posters, digital signage and more. The process is easy. On the site, you can select a marketing piece and customize it within seconds. Your bank's logo and contact info will be automatically inserted into the ad. You can edit the copy, colors, fonts, and select from over nine million stock photos from Getty Images. Finished materials are then sent automatically to your compliance department for approval and then to your publication or printer.

CRS Data

Information Technology Services, Marketing & Advertising Services, Real Estate Services

Alwyn Staley, *Partner*

O: (800) 374-7488 x150 | M: (865) 414-5597

E: abstaley@crsdata.com | F: (865) 584-8047

Mailing Address:

341 Troy Circle

Knoxville, TN 37919

Fintel Connect

Marketing & Advertising Services

Julia Wild, *Director of Marketing and Development*

O: (206) 809-1349

E: julia@fintelconnect.com

Mailing Address:

#980 – 789 West Pender Street

Vancouver, BC V6C 1H2 CA

Fintel Connect is a performance marketing company that helps banks and fintechs acquire net new customers in a results-based way. This means not paying for impressions or clicks with no guarantee of return. Instead, with performance marketing you only pay once the customer becomes a customer. We help financial institutions do this through our network of financially-focused digital outlets (websites, blogs) and influencers, which promote the financial institutions' products and services. Our technology gives banks and fintechs the tools to track and measure these real customers sign-ups and understand where your marketing budget is really working for you.

Harland Clarke

Check Printing/Imaging, Marketing & Advertising Services

Christine Ahlgren, *Director, Strategic Alliances*

M: (678) 500-5330

E: christine.ahlgren@harlandclarke.com

Harland Clarke is a leading provider of customer engagement solutions that help connect businesses and people how, when, and where it matters. The company offers payment tools such as checks and cards; and marketing services such as deposit and loan acquisition programs, digital marketing, performance analytics and promotional products for businesses. It deploys these customer engagement solutions holistically, across print, phone, and digital channels, ensuring that the customers of its world-class client base enjoy a consistently superior experience.

Harland Clarke serves more than 43 million consumers and 6 million small and medium sized businesses per year through its relationships with more than 6,240 of the nation's leading financial institutions, large retailers, affiliate marketing companies and accounting software providers.

High Cotton

Marketing & Advertising Services

Jeffrey Reeves, *Senior Business Development Manager*

O: (205) 838-2826

E: jreeves@highcottonusa.com

Mailing Address:

2461 1st Avenue South

Birmingham, AL 35210

By managing complex data generated from multiple client systems, HC3 helps financial companies with their customers. HC3 offers solutions for document redesign, intelligent marketing campaigns, and seamless delivery printed and digital communications. Through these customer-driven solutions, HC3 empowers financial institutions to give their customers a multi-channel document experience.

Works24

Marketing & Advertising Services

Philip Edwards, *Territory Manager*

O: (919) 422-7232

E: pedwards@works24.com | F: (800) 460-9876

Mailing Address:

3508 French Park Dr Ste 1

Edmond, OK 73034-7263

Works24 specializes in digital marketing solutions. Their platform is the most intuitive industry leading “ease of use” platform on the market. Works24 understands what it takes to maximize the customers “wait time” and turn it into strategic communication. With 20+ years of serving financial clients and providing outstanding service others envy, it’s all about “time” and how you use it.

Approval Payment Systems

Merchant Services & Card Providers

Danielle Lausch, *Director of Strategic Partnerships*

O: (717) 892-8988

E: dlausch@apsolutions.com

Mailing Address:

2451 Lancer Dr

Columbia, PA 17512-9772



Evolv, Inc DBA Approval Payment Solutions (APS) provides effective Merchant Services and Digital Presence programs to Banks and their customers. We are a full-service provider, offering an all-inclusive solution for the payment processing needs of any business. APS enables merchants to accept credit and debit cards, gift cards, and checks safely and efficiently. We also offer a full digital marketing suite of products that drive sales into any merchant type and truly helps them flourish in their industry.

Atlantic Merchant Services

Merchant Services & Card Providers

Jerry Savage, *President*

O: (866) 445-2375

E: jerry.savage@atlanticmerchant.com | F: (866) 445-2375

Mailing Address:

1121 Situs Court, Suite 375

Raleigh, NC 27606

Atlantic Merchant Services is the trusted merchant services partner of more North Carolina banks than any other company. We have a local sales and service staff that meets, face-to-face, with every customer we do business with, providing unmatched personal service. Let us show you how our program can assist your bank in growing deposits and increasing fee income.

Promontory Fulfillment Services LLC

Mortgage Bankers, Brokers & Services

Sue Shaffer, *Regional Vice President - Sales*

O: (202) 301-9487 | M: (901) 283-3034

E: suzanne.shaffer@mortgagepath.com

Mailing Address:

44 Old Ridgebury Rd Ste 301

Danbury, CT 06810-5107



Promontory MortgagePath LLC combines extensive mortgage operations and compliance expertise with industry-leading technology to provide efficient, cost-effective mortgage fulfillment and due-diligence services to lenders of all sizes. Our comprehensive service offering helps lenders remain competitive – and profitable – in an ever-changing mortgage market.

With our solution, lenders leverage proprietary point-of-sale technology to co-pilot the application process, collaborate with borrowers and access in-app efficiency tools. Then, we process and underwrite each loan using lender-provided business rules and finally, close in the lender's name.

AFS Financial

Mortgage Bankers, Brokers & Services

Joseph Evans, *President & CEO*

O: (252) 281-1399 | M: (984) 218-9100

E: jevans@afsninc.com

Mailing Address:

1805 Brentwood Dr N Ste C

Wilson, NC 27896-1784

AFS Financial is a seasoned group of commercial loan broker-consultants with over 145-years of combined banking and financial experience. This experience enables us to identify the tailored solution to each unique need each customer approaches us with. We pride ourselves on helping banks fund loans that are outside their trade area or current loan appetite for their respected market areas. We have a transparent business model that will compensate the referring bank and/or employee as bank management directs us. Please email Mr. Joseph Evans for a detailed information referral and company informational packet. www.afsninc.com

Angel Oak Companies LLC

Mortgage Bankers, Brokers & Services

Andy Purcell, *Account Executive*

O: (704) 575-0585 | M: (704) 575-0585

E: marketing@angeloakms.com

Mailing Address:

980 Hammond Dr

Atlanta, GA 30328-6161

Angel Oak Companies is an industry leader in delivering innovative mortgage credit solutions. Through our integrated mortgage credit and investment platform, we deliver solutions across asset management, mortgage lending and capital markets.

Upgrade

Financial Services & Products, Information Technology Services, Non-Bank Lenders

Jim Quinn, Financial Institution Partnerships

O: (919) 306-1211

E: jquinn@upgrade.com

Mailing Address:

8480 Honeycutt Road, Ste 200

Raleigh, NC 27615

Upgrade partners with community banks to give them access to prime consumer assets for income goals, customer base growth as well as co-branded digital solutions. Upgrade can offer community banks digital unsecured consumer loans, secured consumer loans, cards, auto loans as well as HELOCs. We can provide community banks a digital channel to access customers in their communities with a flawless user experience.

CBIZ Human Capital Management

Human Resources, Payroll/Plan Administration

Sherry Burick, *Sales Director*

O: (336) 245-2261 | M: (336) 462-7838

E: sherry.burick@cbiz.com | F: (336) 723-6804

Mailing Address:

4194 Mendenhall Oaks Pkwy Ste 101

High Point, NC 27265-8341



CBIZ's platform consists of a full-suite Human Capital Management (HCM) cloud solution delivering end-to-end employee lifecycle management for the entire workforce. Its comprehensive toolset integrates HR, time and attendance, payroll, scheduling, and more for managing and nurturing an organization's most valuable asset from pre-hire to retire — giving managers single-source access to real-time employee data for driving productivity, increasing employee engagement, and making more informed business decisions.

Pentegra Retirement Services

BOLI Administration, Insurance, Pension/Retirement

Fabrizio D’Uva, *Regional Director - BOLI & Non Qualified Benefits*

O: (914) 607-6855 | M: (609) 977-5891

E: fabrizio.duva@pentegra.com

4 Jeffrey Ln

Trenton, NJ 08619-1163



Founded by the Federal Home Loan Bank System in 1943, today Pentegra is the retirement plan provider of choice for community banks nationwide, with more than 1,200 bank retirement plans and nearly \$15 billion in plan assets under management. Pentegra offers more than 75 years of industry knowledge and insights in developing bank retirement plan solutions designed to attract, retain and reward the talent needed to ensure your bank’s success and drive more successful retirement plan outcomes for your employees.

Ascensus

Consulting, Financial Services & Products, Pension/Retirement, Training

Joe Doolittle, *Relationship Manager*

O: (218) 825-5885

E: joseph.doolittle@ascensus.com

Mailing Address:

1805 Tiburon Drive

Brainerd, MN 56401-0979

Ascensus is the largest independent recordkeeping services provider, third-party administrator, and government savings facilitator in the United States. The firm helps people save for what matters—retirement, education, and healthcare. For more information about Ascensus, visit ascensus.com.

DataVerify Flood Services

Compliance & Risk Consultants, Real Estate Services

Teri Sizemore, *National Sales Executive*

O: (419) 660-8589

E: teri.sizemore@fzds.com

Mailing Address:

2727 Ridge Rd

Norwalk, OH 44857-9158



FZDS provides speedy and accurate Flood Zone Determinations with Life-of-Loan tracking to help bankers with National Flood Insurance Program (NFIP) compliance requirements. Due to the passage of the Homeowner Flood Insurance Affordability Act 2014 (HFIAA), lenders have an increased awareness and focus on the need to be in compliance with Flood Act regulations. Now more than ever it's important for lenders to have a Flood Zone Determination provider that can partner with them as a compliance expert. Combining superior service and over half a century of expertise and certified by the National Flood Determination Association, FZDS is dedicated to providing the most comprehensive flood compliance options available. FZDS also offers instant data retrieval via interfaces within most loan origination software, online, or through email notification, and has created cutting edge advancements in flood technology to achieve unparalleled accuracy and quick turn times. Census Tract/HMDA data is available on all Flood Zone Determinations, as well as a Mapcopy product with aerial imagery to show all flood zones on or near the property.

CRS Data

Information Technology Services, Marketing & Advertising Services, Real Estate Services

Alwyn Staley, *Partner*

O: (800) 374-7488 x150 | M: (865) 414-5597

E: abstaley@crsdata.com | F: (865) 584-8047

Mailing Address:

341 Troy Circle

Knoxville, TN 37919

Community Bank Real Estate Solutions

Real Estate Services

David Reitzel, *President*

O: (828) 468-4010 | M: (828) 850-1935

E: dreizel@cbresolutions.com | F: (828) 468-4014

Mailing Address:

2050 Catawba Valley Blvd. SE

Hickory, NC 28602

CBRES is a Federally Regulated Appraisal Management Company headquartered in Hickory, North Carolina and provides appraisal management services to community banks in 22 states focusing on the Southeastern United States. Our company is managed by experienced appraisers and as a wholly owned subsidiary of a financial institution we understand the necessity for absolute state of the art compliance within our highly regulated industry.

LaBella Associates, DPC

Design/Build Consulting, Real Estate Services

Adam Zebrowski, *Director of Environmental Due Diligence* Mailing Address:

O: (716) 840-2548 | M: (716) 536-1753

E: azebrowski@labellapc.com | F: (716) 551-6282

300 Pearl St Ste 130

Buffalo, NY 14202-2510

At LaBella Associates, our job is to create – structures, plans, ideas, results. But here's what really drives us: creating partnership between our team and our clients. So much so that we become one team, unified in the unrelenting pursuit of exceptional performance on each and every project. Reliability. Accountability. Collaboration. Respect. Not skills we went to school for, but innate in LaBella team members. The pursuit of partnership is embedded in our culture—has been since our inception in 1978. And it affects client outcomes in profound ways. It means we're built to expertly execute projects from start to finish. That we have the talent and resources to take on any challenge. That projects are completed on time, on budget, and beyond expectations. And that we win awards – not just for our talent, but also for our ethics, employee culture, and growth. Today, our wheelhouse is broad, with four key service offerings: Buildings, Energy, Infrastructure, and Environmental. Our staff of over 700 team members is spread across more than 20 office locations. We're headquartered in Rochester, NY—but our impact is seen, felt, and experienced around the world.

SBS CyberSecurity, LLC

Security (Physical and Cyber), Training

Jenny Beck, *Account Executive*

O: (615) 440-6066

E: jenny@sbscyber.com

Mailing Address:

700 S Washington Ave Ste 200

Madison, SD 57042-3517



SBS CyberSecurity (SBS) is a premier cybersecurity consulting and audit firm. Since 2004, SBS has been dedicated to assisting organizations with the implementation of valuable risk management programs and to mitigating cybersecurity risks. The company has provided cybersecurity solutions to over 1,300 organizations across the United States and abroad, including financial institutions ranging in asset size from \$12 million to over \$20 billion. SBS delivers unique, turnkey solutions tailored to each client's needs, including cybersecurity risk management software, consulting services, network security, IT audit, and education. SBS CyberSecurity empowers customers to make more informed security decisions and trust the safety of their data.

CoNetrix

Consulting, Information Technology Services, Security (Physical and Cyber)

Grant Stevens, *Account Manager*

O: (800) 356-6568

E: gstevens@conetrix.com

Mailing Address:

5225 S Loop 289 Ste 207

Lubbock, TX 79424-1319

CoNetrix provides full service IT Networking, Security, and Compliance Services to Community Banks. Offerings include: IT/GLBA Audits, Penetration Testing, Boost Consulting, Network Threat Protection, Managed Network Services, Aspire Cloud Hosting, and Tandem software used by 1400+ Banks for Vendor Management, BCP, Cybersecurity, and more!

Ken Smith Inc.

Equipment & Supplies, Security (Physical and Cyber)

Ken Smith, *President*

O: (704) 536-1300

E: ken@kensmithinc.com | F: (704) 536-1334

Mailing Address:

8661 Monroe Rd

Charlotte, NC 28212-7540

At Ken Smith Inc., we have been supplying security solutions to financial institutions across the southeast since 1969. No bank is just like any other, and our solutions are customized to suit your particular needs. We offer the complete package — everything from interactive teller machines to vaults and currency counters — a turnkey operation to eliminate the stress and worry of expansion or providing your customers with the services they need.

Security Technology Services

Equipment & Supplies, Security (Physical and Cyber)

Neal Beard, *President*

O: (803) 776-8852 | M: (803) 348-2675

E: nbeard@sts-southeast.com | F: (803) 776-8848

Mailing Address:

PO Box 105

Columbia, SC 29202-0105

STS, LLC provides security/banking equipment to the financial industry in NC, SC and Georgia; plus we offer on-site service to all manufacturers equipment. We are an NCR Partner Gold Solution Provider; while offering Cima TCRs. Our FI product line is the most comprehensive in the industry with service to match; allowing us to be a problem solver, not an order taker.

Sterling Commercial Credit

Financial Services & Products, Special Financial Institutions

Eric Gill, Senior Vice President/Sales

O: (704) 995-5615

E: egill@sterlingcommercialcredit.com

Mailing Address:

8508 Park Road, Ste 392

Charlotte, NC 28210

Sterling Commercial Credit is an independent secured lender run by Entrepreneurs for Entrepreneurs for over 25 years. We provide Asset Based Lines of Credit from \$500k to \$5MM and Factoring Lines starting as low as \$100k. Our clients range from all B2B and B2G segments except construction and medical claims. Our client-base is nationwide and includes manufacturers, transportation, staffing, wholesale, distribution, B2B services, and tool & die companies. We have provided over \$1.0B in funding since 2010 to small and medium-sized businesses. Funding time from receipt of application ranges from three (3) to eight (8) days on smaller invoice factoring loans to three (3) to four (4) weeks for Asset Based Lines of Credit.

Investors Title Insurance Co.

Title Insurance

Morris Fine, President & COO

O: (919) 968-2200

E: mfine@invtitle.com | **F:** (888) 467-2440

Mailing Address:

PO Drawer 2687

Chapel Hill, NC 27515

Based in Chapel Hill, Investors Title writes residential and commercial title insurance through a network of branch and agency offices throughout North Carolina and 22 additional states including the District of Columbia. We have built a team of caring, capable and committed professionals who deliver informed and accurate underwriting, efficient transaction execution, and exceptionally responsive claims administration. The Company provides a range of related services to our industry partners through its sister companies, including: 1031 like-kind exchanges; the underwriting, escrow, and management of complex commercial transactions; title agency management and consulting; and trust and wealth management.

Independent Community Bankers of America

Trade Association

Joseph Schneider, *Senior Vice President, State Relations*

O: (202) 821-4372 | M: (202) 450-7827

E: joe.schneider@icba.org

Mailing Address:

1615 L St NW Ste 900

Washington, DC 20036-5623

The Independent Community Bankers of America® creates and promotes an environment where community banks flourish. With more than 50,000 locations nationwide, community banks constitute 99 percent of all banks, employ nearly 750,000 Americans and are the only physical banking presence in one in three U.S. counties. Holding more than \$5 trillion in assets, more than \$4 trillion in deposits, and more than \$3.4 trillion in loans to consumers, small businesses and the agricultural community, community banks channel local deposits into the Main Streets and neighborhoods they serve, spurring job creation, fostering innovation and fueling their customers' dreams in communities throughout America. ICBA is dedicated exclusively to representing the interests of the community banking industry and its membership through effective advocacy, best-in-class education, and high-quality products and services.

North Carolina Chamber

Trade Association

Gary Salamido, *President & CEO*

O: (919) 836-1403

E: gsalamido@ncchamber.com

Mailing Address:

701 Corporate Center Dr Ste 400

Raleigh, NC 27607-5252

Our mission is to research, develop, advocate, and communicate for solutions and policies that produce a nationally competitive business climate in North Carolina.

Financial Solutions

Compliance & Risk Consultants, Training

Patti Joyner, President
O: (843) 849-7184
E: patti.joyner@finsolinc.com

Mailing Address:
125 Herren Ln
Homer, LA 71040-5708

Whether you are looking to enhance existing in-house compliance policies and procedures, compliance and operational capabilities, or regulatory compliance and risk management training for your staff and board of directors, let Financial Solutions be your “resource bank” for providing highly effective solutions. Patti Joyner and her team provides the answers, just what you need, when you need it! You can go back to focusing on your business and taking care of customers.

OnCourse Learning

Training

Craig Johnson
O: (803) 243-3366
E: cjohnson@oncourselearning.com

Mailing Address:
20225 Water Tower Blvd Fl 4
Brookfield, WI 53045-3530

OnCourse Learning is a member of Adtalem Global Education (NYSE:ATGE), a global education provider headquartered in the United States. It empowers financial institutions to prepare their frontlines, compliance teams, executive leadership and board of directors with comprehensive enterprise compliance, risk management and professional development education that is effective and engaging. Over 10,000 clients and partners have adopted OnCourse Learning solutions to efficiently manage complexity, change and growth. Plus, over the course of our 40+ year history we have trained over 190,000 individuals with our NMLS-approved licensure and continuing education courses.

Vigeo Alliance, LLC

Consulting, Human Resources, Training

Cassi Chandler, CEO & Managing Partner
O: (571) 244-0125
E: cassichandler@vigeoalliance.com

Mailing Address:
PO Box 1211
Hillsborough, NC 27278-1211

Vigeo Alliance, LLC partners with businesses to grow emerging leaders, retain diverse talent, and build a culture of leadership in an inclusive organization that thrives. Through in-depth assessments, action plans, and ongoing coaching programs, we ensure leaders and teams continue to flourish and thrive.

Delta Dental

Insurance, Wellness

Jennifer Harris, *Client Manager*

O: (919) 424-1036 | M: (919) 616-8584

E: jharris2@deltadentalnc.com | F: (919) 863-0190

Mailing Address:

4242 Six Forks Rd, Suite 970

Raleigh, NC 27609

Delta Dental of North Carolina is the oral health provider for the North Carolina Bankers Association. If employees have questions, they should contact Delta Dental's customer service at 800-662-8856. They can find participating providers as well as review benefits and claims on Delta Dental's website at www.deltadentalnc.com or via the Delta Dental mobile app.

Express Scripts

Insurance, Wellness

Jerod Adams, *Senior Account Executive*

O: (214) 629-1871

E: jerod_adams@express-scripts.com

Mailing Address:

1 Express Way

Saint Louis, MO 63121-1824

Express Scripts Member Services Helpdesk 800-319-7750 - Member Services can assist Patients with questions ranging from drug price quotes, benefit questions, how to begin mail order to requesting a new ID Card, and much more.

Client Service Center 866-852-6095 - The Client Service Center is geared toward supporting Employers (not members) with member specific research, overrides, etc.